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# 1982 Census of Wholesale Trade

WC82-A-2

GEOGRAPHIC AREA SERIES

# Alaska

Census HF 5421 .U6x 1984 [v.1] no.2 c.2



The publications from the 1982 Economic and Agriculture Censuses are dedicated to the memory of Shirley Kallek, Associate Director for Economic Fields. During her career at the Bureau of the Census (1955 to 1983), she continually directed efforts to improve the timeliness and accuracy of economic statistics.

# 1982 Census of Wholesale Trade

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Issued August 1984



U.S. Department of Commerce

Malcolm Baldrige, Secretary Clarence J. Brown, Deputy Secretary Sidney Jones, Under Secretary for Economic Affairs

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Director



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ACKNOWLEDGMENTS—Many persons participated in the various activities of the 1982 Census of Wholesale Trade. Primary direction of the program was performed by Shirley Kallek, Associate Director for Economic Fields (until May 1983), Charles A. Waite, her successor, and Michael G. Farrell, Assistant Director for Economic and Agriculture Censuses (until August 1984), and John H. Berry, his successor.

This report was prepared in the Business Division under the general direction of **Gerald F. Cranford**, Chief (until December 1983), and **Howard N. Hamilton**, his successor. Bobby E. Russell, Assistant Division Chief for Census Programs, was responsible for the overall planning and management of the census of wholesale trade; he also coordinated activities with other divisions.

Planning and implementing this report were under the direction of John R. Trimble, Chief, Wholesale Census Branch, with primary staff assistance by Dennis L. Shoemaker, John L. Vignali, Steven L. Barron, and Stacey Lynne Peckins. Alvin H. Barten, Chief, Cross Industries Branch, with primary staff assistance by Edward D. Walker, coordinated activities, specifications, and procedures with the other economic censuses. Computer programs were developed under the general supervision of Howard R. Dennis, Assistant Division Chief for Data Processing. William C. Wester, Chief, Census Programming Branch, assisted by Steven G. McCraith, Judith A. McKay, William E. Jagg, and Robert J. Hemmig, was primarily responsible for planning and implementing the programs. The computer programs were developed by Leonard S. Sammarco, Jane M. Jaworski, Ann Chen Liau, Janice S. Farquhar, Donald K. Salzman, and Christina Arledge. Emory G. Fuller and Pearl E. Young were responsible for scheduling and control of computer processing. Quality control and sample design were under the direction of Nash J. Monsour, Assistant Division Chief for Research and Methodology, with primary staff assistance by Joseph K. Garrett, Carl A. Konschnik, and Michael Z. Shimberg. Dorothy J. Reynolds, Assistant Division Chief for Current Programs, provided valuable assistance in coordinating the current survey interface.

Systems and procedures for mailout, receipt, correspondence, data input, industry classification, other clerical processing, administrative record processing, and quality control, along with the associated electronic computer programs, were developed in the Economic Surveys Division, W. Joel Richardson, Chief.

Planning, design, review, and composition of report forms were performed in the Administrative Services Division, Robert L. Kirkland, Chief.

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Publication planning, design, editorial review, composition, and printing procurement were performed in the Publications Services Division, Raymond J. Koski, Chief.

Geographic coding procedures and associated computer programs were developed in the Geography Division, Robert W. Marx, Chief.

Mailout preparation and receipt operations, clerical and analytical review activities, data keying, and geocoding review were performed in the Data Preparation Division, Don L. Adams, Chief.

Computer processing was performed in the Computer Services Division, C. Thomas DiNenna, Chief (until February 1984), and John E. Halterman, his successor.

Photocomposition programs for the statistical tables were developed in the Systems Support Division, Larry J. Patin, Chief (until October 1983), and Arnold E. Levin, his successor.

The overall planning and review of the census operations were performed by the staff of the office of the Assistant Director for Economic and Agriculture Censuses.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

#### Library of Congress Cataloging in Publication Data

Census of wholesale trade (1982) 1982 census of wholesale trade.

Contents: [1] Geographic area series — [2] Industry

Supt. of Doc. no.: C 3.256/2: WC82-A
1. Wholesale trade—United States—Statistics.
I. United States. Bureau of the Census. II. Title.

I. United States. Bureau of the Census. II. Title HF5421.C4 1984 381'.2'0973

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83-600198

# INTRODUCTION

### **ECONOMIC CENSUSES OVER TIME**

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for warrelated current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications1 (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

<sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

### USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, inputoutput measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

# AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

### **CENSUS OF WHOLESALE TRADE**

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.1 It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries will be presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

### **CENSUS DISCLOSURE RULES**

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

### GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Fach State and the District of Columbia.
- 3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2</sup> An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000<sup>4</sup> and which meet specific criteria of urban character and of social and economic integration.
- 4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.2 An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.4 Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. The area within the State outside standard metropolitan statistical areas.

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

<sup>&</sup>lt;sup>2</sup>Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No.2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

<sup>&</sup>lt;sup>3</sup>On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Metropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

<sup>&</sup>lt;sup>4</sup>According to 1980 Census of Population.

- 6. Each county or county equivalent. 5 6
- 7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.4 5

For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.

8. Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.4

### **DOLLAR VALUES**

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

### RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

#### MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

### SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- Not elsewhere classified. n.e.c.
- SIC Standard Industrial Classification. SCSA Standard Consolidated Statistical Area.
- **SMSA** Standard Metropolitan Statistical Area.

<sup>\*</sup>According to 1980 Census of Population.

Those defined as of January 1, 1982.

See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

# **Users' Guide for Locating Statistics in This Report** by Table Number

Information shown in tables					Та	ble				
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	×	×	×	×				Х	×	Х
Area of State not in any SMSA Boroughs and census areas in the State					X	<sup>1</sup> X	<sup>1</sup> X	<sup>2</sup> X	X	<sup>2</sup> X
DATA ITEMS										
Establishments	X X X	X X X		<sup>4</sup> X <sup>4</sup> X <sup>5</sup> X	X	х				
First quarter payroll	×									
Inventories Operating expenses 1977 to 1982 comparative	X X X			<sup>5</sup> X						
statistics (sales, payroll)		Х	X X X							
Annual payroll per employee Annual payroll as a percent of operating expenses	!		X							
Employees per establishment Operating expenses as a percent of sales			X							
End-of-1982 inventories as a percent of sales			X							
by volume of sales									x	<sup>2</sup> X

<sup>&</sup>lt;sup>1</sup> Includes areas with 200 wholesale establishments or more.

Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.
 See Explanation of Terms, appendix A.

<sup>4</sup> Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

<sup>5</sup> Presented for total and merchant wholesalers only.

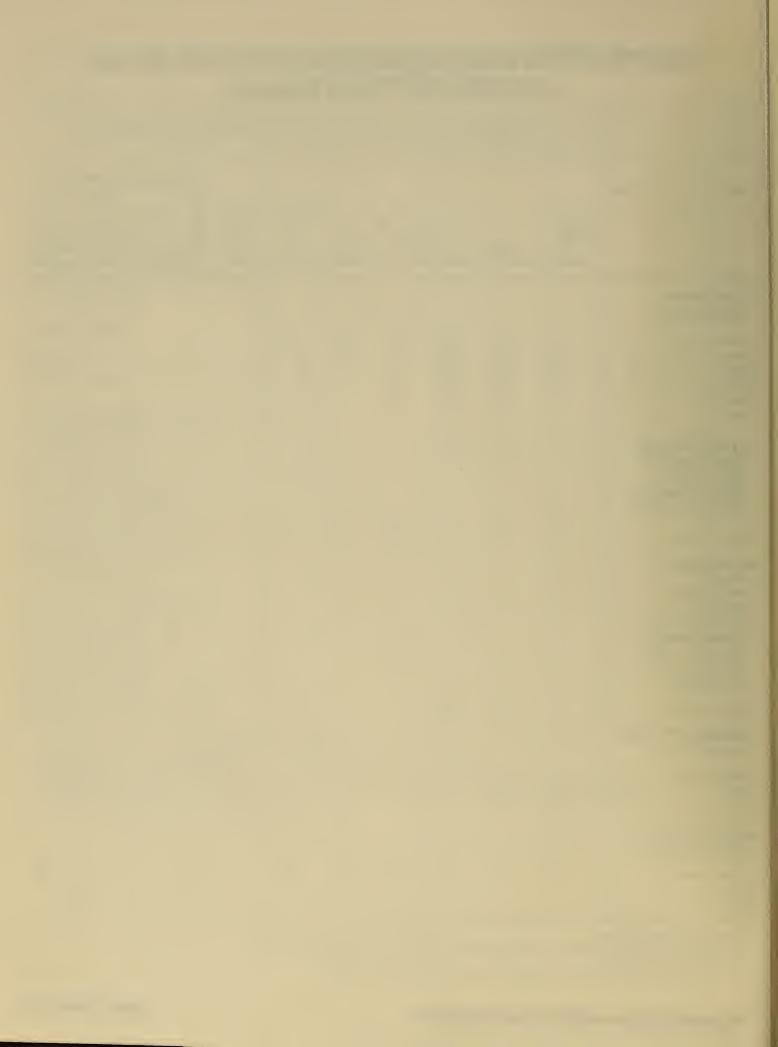
# Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

	Information shown in reports by kind of business or industry category										
Report and geographic area	Number of estab- lish- ments	Sales (\$1,000)	Payroll (\$1,000)	Number of em- ployees	Inventories (\$1,000)	Operating expenses (\$1,000)	Com- modity line sales (\$1,000)	Estab- lish- ment and firm size	Legal form of organi- zation	Petro- leum bulk stations and ter- minals	Selected topics
GEOGRAPHIC AREA SERIES											
United States State SCSA SMSA County Place	X X X X X	X X X X X	X X X X X	X X X X X	××	××					
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	Х	х	<sup>1</sup> X	<sup>1</sup> X	<sup>1</sup> X	<sup>1</sup> X		×	×		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States <sup>1</sup>		Χ.	X			×			×		<sup>2</sup> X
COMMODITY LINE SALES											
United States State <sup>3</sup>	X X X	X X X					X X X				
MISCELLANEOUS SUBJECTS											
United States State	X	Х	X	×	X	X				X X X	<sup>4</sup> X

Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

Available on microfiche only.

<sup>&</sup>lt;sup>4</sup> Class of customer, employment by principal activity, and detailed type of operation.



# Alaska

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# **SUMMARY OF FINDINGS**

Data from the 1982 Census of Wholesale Trade show that Alaska's 706 wholesale establishments had sales totaling \$2.7 billion. In 1977, 649 wholesalers had sales of \$1.6 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 552 establishments and sales of \$1.6 billion; followed by manufacturers' sales branches and offices with 112 establishments and sales of \$925 million; and agents, brokers, and commission merchants, with 42 establishments and sales of \$174 million.

The 1982 payroll of all wholesalers in the State amounted to \$206 million, compared to \$116 million for 1977. Payroll per employee averaged \$27.7 thousand for all wholesalers; \$25.8 thousand for merchant wholesalers; \$39.4 thousand for manufacturers' sales branches and offices; and \$27.1 thousand for agents, brokers, and commission merchants.

There were 7,415 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982. Merchant wholesalers were the largest employers, with 6,155 employees; followed by manufacturers' sales branches and offices, with 1,043 employees; and agents, brokers, and commission merchants, with 217 employees.

Sales by petroleum and petroleum products wholesalers in 1982 accounted for 25.8 percent of the State's total

sales by all wholesalers, compared to 34.1 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were machinery equipment, and supplies wholesalers, with 20.0 percent; groceries and related products wholesalers, with 19.4 percent; electrical goods wholesalers, with 5.7 percent; and lumber and other construction materials wholesalers, with 4.9 percent.

For 1982, sales for all wholesalers in the State averaged \$3.9 million per establishment. Beer, wine and distilled alcoholic beverages wholesalers averaged \$13.3 million per establishment; petroleum and petroleum products wholesalers, \$7.9 million; groceries and related products wholesalers, \$5.7 million; lumber and other construction materials wholesalers, \$3.5 million; and metals and minerals wholesalers, \$3.3 million.

In 1982, sales per employee for all wholesalers in the State averaged \$369 thousand. Petroleum and petroleum products wholesalers reported sales per employee of \$1.9 million, which contrasts sharply with the \$155 thousand recorded by furniture and other home furnishings wholesalers.

Anchorage Borough led all boroughs and census areas in the State, accounting for 68.9 percent of total sales by wholesalers. Anchorage, coextensive with Anchorage Borough also had the largest sales among all places in the State.

# Table 1. Summary Statistics for the State: 1982

SIC	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	Wholesale trade	706	2 737 328	205 520	50 013	7 415	407 692	<b>320</b> 536	324 348
	TYPES OF OPERATION								
	Merchant wholesalers	552	1 638 854	158 593	35 313	6 155	311 171	205 363	217 289
	Wholesale distributors and jobbers	540 9 3	1 591 746 (D) (D)	155 441 (D) (D)	34 512 (D) (D)	6 072 (D) (D)	303 <b>79</b> 5 (D) (D)	204 127 (D) (D) -	214 110 (D) (D)
	elevators	-	-	-	-	-	-	-	
	Manufacturers' sales branches and sales offices	112	924 767	41 053	13 220	1 043	84 642	114 146	<b>10</b> 5 595
	Sales branches (with stock)Sales offices (without stock)	94 18	872 104 52 663	36 794 4 259	12 229 991	895 148	77 941 6 <b>7</b> 01	114 146	105 595
	Agent, brokers, and commission merchants	42	173 707	5 874	1 480	217	11 879	1 027	1 464
	Auction companies Brokers (representing buyers and sellers) Commission merchants Import agents Export agents Manufacturers' agents	8 8 2 1 23	80 188 (D) (D) (D) (D) 39 040	1 955 (D) (D) (D) 2 321	579 (D) (D) (D) 540	61 (D) (D) (D) 92	3 581 (D) (D) (D) 4 525	(D) (D) (D) 361	1 (D) (D) (D) 1 211
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade	706	2 737 328	2 <b>0</b> 5 5 <b>2</b> 0	50 013	7 415	407 692	3 <b>20</b> 536	324 348
50	Durable goods	443	1 158 324	126 637	32 757	4 533	241 435	182 531	196 117
501 5012 5013 5014	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	60 8 46 6	119 530 21 673 87 284 10 573	14 618 2 869 10 817 932	3 391 694 2 476 221	619 105 475 39	27 326 5 423 20 098 1 805	20 963 3 301 15 374 2 288	18 598 3 149 13 074 2 375
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	15 6 9	32 245 (D) (D)	4 812 (D) (D)	1 103 (D) (D)	208 (D) (D)	8 590 (D) (D)	3 566 (D) (D)	5 142 (D) (D)
503 5031 5039	Lumber and other construction materials Lumber, plywood and millwork Construction materials, n.e.c.	39 12 27	134 927 60 549 74 378	12 188 5 976 6 212	2 662 1 138 1 524	434 182 252	24 684 12 784 11 900	11 891 5 579 6 312	12 111 5 901 6 210
504 5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and suppliesSporting and recreational goods and suppliesToys and hobby goods and suppliesPhotographic equipment and supplies	17 11 5 1	23 554 18 759 (D) (D)	2 267 1 833 (D) (D)	490 388 (D) (D)	113 90 (D) (D)	5 287 4 277 (D) (D)	2 949 2 704 (D) (D)	4 516 4 191 (D) (D)
505 5051 5052	Metals and minerals, except petroleum Metals service centers and offices Coal and other minerals and ores	9 8 1	30 012 (D) (D)	2 411 (D) (D)	642 (D) (D)	107 (D) (D)	5 551 (D) (D)	2 409 (D) (D)	3 002 (D) (D)
506 5063 5064 5065	Electrical goods Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	54 30 7 17	157 081 97 380 21 698 38 003	14 378 8 369 1 258 4 <b>7</b> 51	3 463 2 099 298 1 066	520 284 52 184	28 598 16 260 2 <b>7</b> 42 9 596	17 484 12 720 1 560 3 204	18 526 12 972 2 000 3 554
507 5072	Hardware, and plumbing and heating equipment and suppliesHardware	46 15	89 093 24 960	10 253 3 354	2 342 801	440 158	20 274 6 <b>77</b> 9	16 538 5 627	16 753 6 120
5074 5075	Plumbing and heating equipment and supplies (hydronics) Warm air heating and air conditioning equipment and	25	55 810	6 276	1 374	253	12 261	9 440	9 244
5078	supplies	4 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
508 5081 5082 5083 5084 5085	Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies	181 38 25 5 51 25	546 777 113 758 204 084 3 661 148 130 41 258	63 640 25 560 18 206 349 11 020 4 295	18 212 9 030 4 434 50 2 781 957	2 013 770 522 12 356 145	116 392 40 727 34 193 787 21 778 10 272	105 263 17 520 62 362 808 14 316 5 668	116 063 19 915 66 675 1 658 16 727 6 189
5086 5087	Professional equipment and supplies  Service establishment equipment and supplies	18 10	16 540 12 359	1 561 1 978	397 433	103 78	3 641 3 271	1 596 1 300	1 978 1 260
5088	Transportation equipment and supplies, except motor vehicles	9	6 987	671	130	27	1 723	1 693	1 661
509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones _ Durable goods, n.e.c	22 5 17	25 105 (D) 13 814 (D)	2 070 (D) 401 (D)	452 (D) 95 (D)	79 (D) 19 (D)	4 733 (D) 1 045 (D)	1 468 (D) 535 (D)	1 406 (D) 445 (D)

# Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

(For n	neaning of abbreviations and symbols, see introductory text. Fo	r explanation	of terms and com	parability of 197	7 and 1982 cens	suses, see append	JIX MJ		
SIC	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay penod including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS  —Con.								
	Wholesale trade—Con.								
51	Nondurable goods	263	1 579 004	<b>78 8</b> 83	17 256	2 882	166 257	138 005	<b>128 2</b> 31
511 5111	Paper and paper products	19 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D) 4 635
5112 5113	Printing and writing paper Stationery supplies Industrial and personal service paper	14 3	35 640 (D)	7 638 (D)	1 631 (D)	327 (D)	13 188 (D)	4 371 (D)	4 635 (D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133		4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134 5136	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	3	(D)	(D)	(D)	(D)	- (D)	(D)	(D)
5137 5139	Women's, children's and infants' clothing and accessories	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	93 17	529 797 265 306	35 091 15 838	7 385	1 234 435	67 552	24 895	28 023
5141 5142 5143	Groceries, general line	6 8	38 169	2 129	3 110 492 (D)	144	27 908 4 953 (D)	14 938 1 940 (D)	16 926 1 611 (D)
5144 5145	Poultry and poultry productsConfectionery	1 2	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D)	(D) (D) (D)
5146 5147	Fish and seufoods Meats and meat products	17 7	44 581 24 357	4 019 1 044	792 182	166 33	8 619 2 082	3 044 541	3 529 691
5148 5149	Fresh fruits and vegetables Groceries and related products, n.e.c	7 28	20 577 106 734	1 968 8 406	464 1 891	98 296	4 072 16 483	654 3 382	916 3 817
515 5152	Farm-product raw materialsCotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153 5154 5159	Grain Livestock Farm-product raw materials, n.e.c	1	(D)	(D)	- (D)	(D)	- (D)	- (D)	- (D)
516 5161	Chemicals and allied products Chemicals and allied products	20	81 019	5 089	1 424	208	12 344	7 271	7 966
517	Petroleum and petroleum products	20 89	81 019 705 754	5 089 10 709	1 424 2 599	208 373	12 344 37 263	7 271 78 192	7 966 66 268
5171 5172	Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations and terminals	70 19	657 189	7 291	1 632	252	30 726	77 501	65 354
518	Beer, wine and distilled alcoholic beverages	9	48 565 119 944	3 418 11 660	967	121 357	6 537 17 300	691 13 599	914
5181 5182	Beer and ale	5 4	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
519 5191 5194	Miscellaneous nondurable goods Farm supplies	27 6	66 033 (D) (D)	5 787 (D)	1 213 (D)	253 (D)	12 165 (D)	5 397 (D)	5 119 (D)
5198 5199	Tobacco and tobacco products	2 3 16	(D) 7 480 32 746	(D) (D) 715 3 562	(D) (D) 210 675	(D) (D) 24 147	(D) (D) 1 625 7 514	(D) (D) 574	(D) (D) 230 2 750
			02 740	3 302	675	147	7 514	2 740	2 /50
50	Merchant wholesalers	552	1 638 854	158 593	35 313	6 155	311 171	205 363	217 289
<b>50</b> 501	Durable goods	377	844 419	94 067	21 748	3 729	188 173	147 833	157 912
5012 5013 5014	Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	57 8 44	104 356 21 673 (D)	13 910 2 869 (D)	3 236 694 (D)	597 105	26 101 5 423	20 490 3 301	17 823 3 149
502	Fumiture and home furnishings	5 13	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5021 5023	FurnitureHome furnishings	5 8	(D) (D) 14 900	(D) (D) 1 727	(D) (D) 377	(D) (D) 67	(D) (D) 2 988	(D) (D) 1 975	(D) (D) 2 800
503 5031	Lumber and other construction materials Lumber, plywood and millwork	31 10	97 092	8 872	1 889	333	17 569	7 643	8 248
5039 504	Sporting recreational photographic and babby and	21	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D)	(D) (D)
5041 5042	Sporting and recreational goods and question	15 11	(D) 18 759	(D) 1 833	(D) 388	(D) 90	(D)	(D)	(D) 4 191
5043	Photographic equipment and supplies	3	(D) (D)	(D)	(D) (D)	(D) (D)	4 277 (D) (D)	2 704 (D) (D)	4 191 (D) (D)
505 5051 5052	Metals and minerals, except petroleum	9	30 012	2 411	642	107	5 551	2 409	3 002
506	Electrical goods	1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5063 5064 5065	Electrical appliances television and radio acts	46 25 5	137 648 87 801 (D)	13 451 7 696	3 263 1 957	492 271	26 891 15 067	17 467 12 703	18 510 12 956
507	Hardware, and plumbing and beating conjument and	16	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D)
5072 5074	Hardware Plumbing and heating equipment and sureline	42 14	86 128 (D)	10 088 (D)	2 297 (D)	430 (D)	19 915	16 353	16 593
5075	(hydronics) Warm air heating and air conditioning on the stand supplies	23	(D)	(D)	(D)	(D)	(D) (D)	(D) (D)	(D) (D)
5078	suppliesRefrigeration equipment and supplies	3 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
ALA	SKA-4			(-)	(0)	(0)	(0) 1	(U)	(U)

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# Table 1. Summary Statistics for the State: 1982—Con.

SIC	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Merchant wholesalers Con.								
50 508 5081 5082 5083 5084 5085	Durable goods—Con.  Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies	144 29 21 5 31 22	317 495 43 913 (D) 3 661 36 403 (D)	36 688 7 286 (D) 349 5 289 (D)	8 489 1 639 (D) 50 1 321 (D)	1 394 389 (D) 12 216 (D)	74 508 14 615 (D) 787 11 659 (D)	75 488 4 685 (D) 808 5 649 (D)	82 672 5 544 (D) 1 658 5 706 (D)
5086 5087 5088	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor vehicles	17 10 9	(D) 12 359 6 <b>9</b> 87	(D) 1 978 671	(D) 433 130	(D) 78 27	(D) 3 271 1 723	(D) 1 300 1 693	(D) 1 260 1 661
509 5093 5094 50 <b>9</b> 9	Miscellaneous durable goods	20 4 16	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)
51	Nondurable goods	175	794 435	6 <b>4 52</b> 6	13 565	2 426	122 998	<b>57</b> 530	<b>59</b> 3 <b>77</b>
511 5111 5112 5113	Paper and paper products	15 2 10 3	49 830 (D) (D) (D)	8 533 (D) (D) (D)	1 820 (D) (D) (D)	362 (D) (D) (D)	15 588 (D) (D) (D)	6 466 (D) (D) (D)	7 170 (D) (D) (D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133 5134 5136 5137	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	2 - - 1	(D) - (D)	(D) - (D)	(D) - (D)	(D) - (D)	(D) - (D)	(D) - (D)	(D) - - (D)
5139	accessoriesFootwear	1 -	(D) -	(D) -	(D)	(D)	(D) -	(D)	(D) -
514 5141 5142 5143 5144 5145	Groceries and related products	78 13 6 7	393 788 211 776 38 169 12 060	28 936 14 635 2 129 571 - (D)	5 892 2 750 492 120 - (D)	1 040 3 <b>9</b> 3 144 28 - (D)	56 545 25 702 4 953 1 333 (D)	23 670 14 <b>9</b> 38 1 940 173 - (D)	26 754 16 926 1 611 205 (D)
5146 5147 5148 5149	Fish and seafoods	15 7 6 22	(D) 24 357 (D) (D)	(D) 1 044 (D) (D)	(D) 182 (D) (D)	(D) 33 (D) (D)	(D) 2 082 (D) (D)	(D) 541 (D) (D)	(D) 691 (D) (D)
515 5152 5153 5154	Farm-product raw materials Cotton Grain Livestock	1 - -	(D) - -	(D) - -	(D) - -	(D) - -	(D)	(D)	(D) - -
51 <b>59</b> 516	Farm-product raw materials, n.e.c  Chemicals and allied products  Chemicals and allied products	11	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D)	(D) (D)	(D) (D) (D)
5161 517 5171 5172	Petroleum and petroleum products  Petroleum bulk stations and terminals  Petroleum and petroleum products, except bulk stations	11 32 18	(D) 113 <b>7</b> 33 (D)	6 001 (D)	1 446 (D)	232 (D)	12 564 (D)	(D) 3 384 (D)	4 043 (D)
518 5181 5182	and terminals  Beer, wine and distilled alcoholic beverages  Beer and ale  Wines and distilled alcoholic beverages	. 9 5 4	(D) 119 944 (D) (D)	(D) 11 660 (D) (D)	(D) 2 343 (D) (D)	(D) 357 (D) (D)	(D) 17 300 (D) (D)	(D) 13 5 <b>99</b> (D) (D)	(D) 11 233 (D) (D)
519 5191 5194 5198 5199	Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.	26 6 2 2 16	(D) (D) (D) (D) 32 746	(D) (D) (D) (D) 3 562	(D) (D) (D) (D) 675	(D) (D) (D) (D) 147	(D) (D) (D) (D) 7 514	(D) (D) (D) (D) 2 740	(D) (D) (D) (D) 2 750
	Manufacturers' sales branches and sales offices	112	9 <b>24</b> 76 <b>7</b>	41 053	13 220	1 043	84 642	114 146	105 595
50	Durable goods	44	263 182	30 122	10 460	710	48 440	34 457	37 587
501 502 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby goods, toys and supplies	1 5	(D) - (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
505 506	Metals and minerals, except petroleum  Electrical goods	3	- (D)	- (D)	(D)	(D)	- (D)	- (D)	(D)
507 508 509	Hardware, and plumbing and heating equipment and supplies	1 34	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
51	Nondurable goods	68	661 585	10 931	2 760	333	36 202	79 689	68 008
511 512 513 514 515	Paper and paper products	4 - - 5	(D) - (D)	(D) - (D)	(D) - (D)	(D) - (D)	(D) - (D)	(D) - (D)	(D) - - (D)

# Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

[For m	leaning of abbreviations and symbols, see introductory text. To	· orpro-							
SIC	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS  —Con.								
	Manufacturers' sales branches and sales offices—Con.								
51	Nondurable goods-Con.								_
516 517	Chemicals and allied productsPetroleum and petroleum products	6 52	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
518 519	Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	i	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agent, brokers, and commission merchants	42	173 707	5 874	1 480	217	11 879	1 027	1 464
50	Durable goods	22	50 723	2 448	549	94	4 822	241	618
501 502 503	Motor vehicles and automotive parts and supplies  Furniture and home furnishings  Lumber and other construction materials	2 2 3	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
504 505	Sporting, recreational, photographic, and hobby goods, toys and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506 507	Electrical goods Hardware, and plumbing and heating equipment and supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Supplies	3 3	(D) (D)	(D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(0)
509	Machinery, equipment, and supplies Miscellaneous durable goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D) (D)
51	Nondurable goods	20	122 984	3 426	931	123	7 057	786	846
511 512 513 514 515	Paper and paper products	2 10	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
516 517 518 519	Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	3 5 -	(D) (D) -	(D) (D)	(D) (D) -	(D) (D)	(D) (D)	(D) (D)	(D) - -

# Table 2. Comparative Statistics for the State: 1982 and 1977

		Establish	hments		Sales			Annual payroll	
SIC	Type of operation and kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade	706	649	2 737 328	1 562 699	75.2	205 520	115 905	77.3
50	Durable goods	443	404	1 158 324	620 271	86.7	126 637	78 567	61.2
501 5012 5013 5014	Motor vehicles and automotive parts and supplies	60 8 46 6	77 6 60 11	119 530 21 673 87 284 10 573	72 201 (D) 41 999 (D)	65.6 (D) 107.8 (D)	14 618 2 869 10 817 932	10 817 (D) 7 739 (D)	35.1 (D) 39.8 (D)
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	15 6 9	14 8 6	32 245 (D) (D)	28 752 22 840 5 912	12.1 (D) (D)	4 812 (D) (D)	4 666 4 089 577	3.1 (D) (D)
503 5031 5039	Lumber and other construction materials Lumber, plywood and millwork Construction materials, n.e.c	39 12 27	42 15 27	134 927 60 549 74 378	89 328 45 091 44 237	51.0 34.3 68.1	12 188 5 976 6 212	6 634 3 921 2 713	83.7 52.4 129.0
504 5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and supplies	17 11 5 1	17 9 5	23 554 18 759 (D) (D)	'15 192 '11 341 (D) (D)	55.0 65.4 (D) (D)	2 267 1 833 (D) (D)	'1 616 '1 128 (D) (D)	40.3 62.5 (D)
505 5051 5052	Metals and minerals, except petroleum  Metals service centers and offices  Coal and other minerals and ores	9 8 1	11 9 2	30 012 (D) (D)	11 208 (D) (D)	167.8 (D) (D)	2 411 (D) (D)	2 439 (D) (D)	-1.2 (D) (D)
506 5063 5064 5065	Electrical goods	54 30 7	47 28 6 13	157 081 97 380 21 698 38 003	79 260 62 186 (D) (D)	98.2 56.6 (D)	14 378 8 369 1 258	7 <b>354</b> 5 <b>134</b> (D)	95.5 63.0 (D)
507	Hardware, and plumbing and heating equipment and		10	30 003	(U)	(D)	4 751	(D)	(U)
5072 5074	supplies	46 15	<b>3</b> 2 7	89 093 24 960	41 799 11 248	113.1 121.9	10 253 3 354	4 645 1 594	120.7 110.4
5075	(hydronics)  Warm air heating and air conditioning equipment and	25	19	55 810	27 343	104.1	6 276	2 591	142.2
5078	(hydronics)  Warm air heating and air conditioning equipment and supplies  Refrigeration equipment and supplies	4 2	3	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D)	(0)

# Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

		Establishments			Sales		Annual payroll		
SIC code	Type of operation and kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade—Con.								
50	Durable goods—Con.								
508 5081 5082 5083 5084 5085	Machinery, equipment, and supplies	181 38 25 5 5 51 25	147 22 24 1 51 18	546 777 113 758 204 084 3 661 148 130 41 258	261 274 52 585 96 110 (D) 71 680 21 289	109.3 116.3 112.3 (D) 106.7 93.8	63 640 25 560 18 206 349 11 020 4 295	38 612 12 932 12 305 (D) 7 834 2 540	64.8 97.6 48.0 (D) 40.7 69.1
5086 5087 5088	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor vehicles	18 10 9	11 10 10	16 540 12 359 6 987	(D) 4 512 10 706	(D) 173.9 -34.7	1 561 1 978 671	(D) 1 074 1 110	(D) 84.2 -39.6
509 5093 5094 5099	Miscellaneous durable goods	22 5 17	16 2 3 11	25 105 (D) 13 814 (D)	9 233 (D) 281 (D)	171.9 (D) 4 816.0 (D)	2 070 (D) 401 (D)	1 183 (D) 33 (D)	75.0 (D) 1 115.2 (D)
51	Nondurable goods	<b>2</b> 63	<b>24</b> 5	1 579 004	942 428	67.5	78 883	37 338	111.3
511 5111 5112 5113	Paper and paper products	19 2 14 3	19 4 12 3	(D) (D) 35 640 (D)	16 161 (D) 9 543 (D)	(D) (D) 273.5 (D)	(D) (D) 7 638 (D)	2 300 (D) 1 542 (D)	(D) (D) 395.3 (D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	1	4 4	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133 5134 5136 5137	Apparel, piece goods, and notions Piece goods (woven fabrics). Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and accessories	3	9 2 7	(D) - (D) (D)	10 437 (D) (D)	(D) (D) (D) (D)	(D) - (D) (D)	570 (D) - (D)	(D) (D) (D)
5139	Footwear	-		•	-	•	•		
514 5141 5142 5143 5144 5145	Groceries and related products Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery	93 17 6 8 1 2	83 10 5 13	529 797 265 306 38 169 (D) (D) (D)	269 766 86 870 11 537 20 523 (D)	96.4 205.4 230.8 (D) (D) (D)	35 091 15 838 2 129 (D) (D) (D)	17 019 3 843 578 1 852 (D)	106.2 312.1 268.3 (D) (D) (D)
5146 5147 5148 5149	Fish and seafoods Meats and meat products Fresh fruits and vegetables Grocenes and related products, n.e.c.	17 7 7 28	11 9 6 26	44 581 24 357 20 577 106 734	(D) 30 686 12 429 94 328	(D) -20.6 65.6 13.2	4 019 1 044 1 968 8 406	(D) 1 926 1 100 5 562	(D) -45.8 78.9 51.1
515 5152 5153 5154 5159	Farm-product raw materials Cotton Grain Livestock Farm-product raw materials, n.e.c.	1 - - 1	3 - 2 1	(D) - - (D)	(D) (D) (D)	(D) (D) (D) (D)	(D) - - (D)	(D) (D) (D)	(D) (D) (D) (D)
516 5161	Chemicals and allied products Chemicals and allied products	20 20	5 5	81 019 81 019	(D) (D)	(D) (D)	5 089 5 089	(D) (D)	(D) (D)
517 5171 5172	Petroleum and petroleum products	89 70 19	89 79 10	705 754 657 189 48 565	532 297 (D)	32.6 (NC) (NC)	10 709 7 291 3 418	8 706 (D)	23.0 (NC)
518 5181 5182	Beer, wine and distilled alcoholic beverages	9 5 4	9 3 6	119 944 (D) (D)	(D) (D) (D)	(D) (D) (D)	11 660 (D) (D)	(D) (D) (D)	(D) (D) (D)
519 5191 5194 5198 5199	Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.	27 6 2 3 16	24 6 1 4 13	66 033 (D) (D) 7 480 32 746	36 299 (D) (D) 4 654 (D)	81.9 (D) (D) 60.7 (D)	5 787 (D) (D) 715 3 562	3 719 (D) (D) 734 (D)	55.6 (D) (D) -2.6 (D)
	Merchant wholesalers	552	484	1 638 854	822 808	99.2	<b>158</b> 593	87 816	80.6
50	Durable goods	377	341	844 419	470 014	79 <b>.7</b>	94 067	59 837	57 <b>.2</b>
501 5012 5013 5014	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	57 8 44 5	75 6 60 9	104 356 21 673 (D) (D)	(D) (D) 41 999 (D)	(D) (D) (D) (D)	13 910 2 869 (D) (D)	(D) (D) 7 739 (D)	(D) (D) (D) (D)
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	13 5 8	14 8 6	(D) (D) 14 900	28 752 22 840 5 912	(D) (D) 152.0	(D) (D) 1 727	4 666 4 089 577	(D) (D) 199.3
503 5031 5039 504	Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.	31 10 21	35 15 20	97 092 (D) (D)	70 992 45 091 25 901	36.8 (D) (D)	8 872 (D) (D)	5 754 3 921 1 833	54.2 (D) (D)
5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and supplies	15 11 3 1	15 '9 3 3	(D) 18 759 (D) (D)	(D) '11 341 1 269 (D)	(D) 65.4 (D) (D)	(D) 1 833 (D) (D)	(D) '1 128 147 (D)	(D) 62.5 (D) (D)
505 5051 5052	Metals and minerals, except petroleum	9 8 1	9 8 1	30 012 (D) (D)	(D) 10 226 (D)	(D) (D) (D)	2 411 (D) (D)	(D) 2 350 (D)	(D) (D) (D)

# Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

-		Establis	shments	Sales		Annual payroll			
SIC code	Type of operation and kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Merchant wholesalers - Con.								
50	Durable goods-Con.								
506 5063 5064 5065	Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	46 25 5 16	42 23 6 13	137 648 87 801 (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	13 451 7 696 (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)
507	Hardware, and plumbing and heating equipment and supplies	42	29	86 128	36 277	137.4	10 088	4 489	124.7
5072 5074	Hardware Plumbing and heating equipment and supplies (hydronics)	14   23	6   18	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5075 5078	Warm air heating and air conditioning equipment and supplies	3 2	2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D) (D)
508	Machinery, equipment, and supplies	144	106	317 495	155 301	104.4	36 688	22 197	65.3
5081 5082 5083	Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment	29 21 5	15 20 1	43 913 (D) 3 661	11 844 (D) (D)	270.8 (D) (D)	7 286 (D) 349	1 796 (D) (D)	305.7 (D) (D) 17.5
5084 5085	Industrial machinery and equipment Industrial supplies	31 22	28 14	36 403 (D)	31 083 15 696	17.1 (D)	5 289 (D)	4 500 2 037	17.5 (D)
5086 5087 5088	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor	17 10	9 9	(D) 12 359	(D) (D)	(D) (D)	(D) 1 978	(D) (D)	(D) (D)
	venicies	9	10	6 987	10 706	-34.7	671	1 110	-39.6
509 5093 5094	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones	20	15 2 3	(D) (D) (D) (D)	(D) (D)	(D)	(D) (D)	(D)	(D) (D) (D) (D)
5099	Jewelry, watches, diamonds and other precious stones	16	10	(6)	281 6 024	(D) (D)	(D) (D)	883	(D) (D)
51 511	Nondurable goods	175	143	794 435	352 794	125.2	64 526	27 979	130.6
5111 5112 5113	Paper and paper products  Printing and writing paper  Stationery supplies  Industrial and personal service paper	15 2 10 3	15 4 8 3	49 830 (D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	8 533 (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	1	2 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D)
513 5133	Apparel, piece goods, and notions Piece goods (woven fabrics)	2	2 2	(D)	(D) (D)	(D) (D)	(D)	(D)	(D) (D)
5134 5136 5137	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	i	-	(D)	(D) - -	(D)	[] (D)	(D)	(D) (D)
5139	accessoriesFootwear	1	:	(D)	-	(D)	(D)		(D)
514 5141 5142	Groceries and related products Groceries, general line	78 13	72 8	393 788 211 776	211 516 (D)	86.2	28 936 14 635	14 997	92.9
5143 5144 5145	Frozen foods  Dairy products  Poultry and poultry products  Confectionery	6 7	12	38 169 12 060	(D) (D) (D)	(D) (D) (D)	2 129 571	(D) (D) (D)	(D) (D) (D)
5146		15	3	(D)	(D)	(D)	(D)	(D)	(D)
5147 5148 5149	Fish and seafoods	7 6	9 6	(D) 24 357 (D) (D)	(D) 30 686 12 429	(D) -20.6 (D)	(D) 1 044 (D)	(D) 1 926 1 100	(D) -45.8 (D)
515 5152	Farm-product raw materials	22	19	(D) (D)	58 823 (D)	(D) (D)	(D) (D)	4 043	(D) (D)
5153 5154 5159	Livestock		i	` [	(D) (D)	-		(D) (D)	(D) (D)
516 5161	Farm-product raw materials, n.e.c.  Chemicals and allied products	1 11	3	(D)	-	(D) (D) (D)	(D)	(D)	(L) (D)
517	Petroleum and petroleum products	11   32	3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (r
5171 5172	Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations and terminals	18	17 11	113 733 (D)	31 166 16 787	264.9 (NC)	6 001 (D)	2 640 1 431	127.3 (NC)
518 5181	Beer, wine and distilled alcoholic beverages	14	6	(D) 119 944	14 379 (D)	(NC)	(D)	1 209	(NC)
5182 519	whites and distilled alcoholic beverages	5 4	3 6	(D) (D)	(0)	(D) (D) (D)	11 660   (D) (D)	(D) (D) (D)	(D) (D) (D)
5191 5194	Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products	26 6	21 6	(D) (D)	28 900 (D)	(D) (D)	(D)	3 346 (D)	
5198 5199	Nondurable goods, n.e.c.	2 2 16	1 3 11	(D) (D) 32 746	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) 3 562	(D) (D) (D)	(D) (D) (D) (D)
	Manufacturers' sales branches and sales offices _	112	128	924 767	653 599	41.5	41 053	25 264	6 <b>2.</b> 5
50	Motor vehicles and outpetits	44	49	<b>2</b> 63 182	(D)	(D)	30 122	(D)	(D)
502 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials	1	2	(D)	(D)	(D)	(D)	(D)	(D)
505	Sporting, recreational, photographic, and hobby goods, toys and supplies	5	6	(D) -	(D)	(D)	(D)	(D)	(D)
ALA	SKA-8	-)	1	-1	(D)	(D)	:	(D)	(D)

# Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

		Establish	hments		Sales		Annual payroll			
SIC code	Type of operation and kind of business	1982 (number)	19 <b>7</b> 7 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	
	Manufacturers' sales branches and sales offices —Con.									
50	Durable goods-Con.									
506 507	Electrical goods	3	4	(D)	(D)	(D)	(D)	(D)	(D)	
508 509	supplies Machinery, equipment, and supplies Miscellaneous durable goods	1 34 -	36	(D) (D)	100 295	(D) (D)	(D) (D)	16 002	(D) (D)	
51	Nondurable goods	68	79	661 585	(D)	(D)	10 931	(D)	(D)	
511 512	Paper and paper products Drugs, drug proprietaries and druggists' sundries	4	4 -	(D)	(D)	(D)	(D) -	(D)	(D)	
513 514 515	Apparel, piece goods, and notions  Groceries and related products  Farm-product raw materials	5	3	(D)	(D)	(D)	(D)	(D)	(D)	
516 517	Chemicals and allied products Petroleum and petroleum products	6 52	2 69	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	
518 519	Beer, wine and distilled alcoholic beverages	i	1	(D)	(D)	(D)	(D)	(D)	(D)	
	Agents, brokers, and commission merchants	42	37	173 707	86 292	<b>10</b> 1.3	5 874	2 825	107.9	
50	Durable goods	22	14	5 <b>0 72</b> 3	(D)	(D)	2 448	(D)	(D)	
501 502 503	Motor vehicles and automotive parts and supplies  Furniture and home furnishings  Lumber and other construction materials	2 2 3	- 1	(D) (D)	- (D)	(D) (D) (D)	(D) (D) (D)	- - (D)	(D) (D) (D)	
504 505	Sporting, recreational, photographic, and hobby goods, toys and supplies	2	2	(D)	(D) (D)	(D) (D)	(D)	(D) (D)	(D) (D)	
506	Electrical goods	5	1	(D)	(D)	(D)	(D)	(D)	(D)	
507	Hardware, and plumbing and heating equipment and supplies	3 3	3 5	(D)	5 522 5 678	(D) (D)	(D) (D)	156 413	(D)	
509	Miscellaneous durable goods	2	ĭ	(D) (D)	(D)	(D)	(D)	(D)	(D) (D)	
51	Nondurable goods	20	23	122 984	(D)	(D)	3 426	(D)	(D)	
511 512	Paper and paper products	-	2	-	(D)	(D)	-	(D)	(D)	
513 514 515	Apparel, piece goods, and notions	10 -	7 8 1	(D) (D)	0000	(D) (D) (D)	(D) (D)	(D) (D) (D)	(D) (D) (D)	
516 517	Chemicals and allied products Petroleum and petroleum products	3 5	- 3	(D) (D)	- (D)	(D) (D)	(D) (D)	(D)	(D) (D)	
518 519	Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	-	2	` -	(D)	(D)	` -	(D)	(D)	

### Table 3. Selected Ratios for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

		Sale	es	Annual	payroll			
SIC	Type of operation and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses	Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
	Wholesale trade	3 877 <b>23</b> 5	369 161	27 717	50.4	11	14.9	11.8
50	Durable goods	2 614 727	<b>2</b> 55 53 <b>1</b>	27 937	<b>5</b> 2.5	10	20.8	16.9
501	Motor vehicles and automotive parts and supplies	1 992 167	193 102	23 616	53.5	10	22.9	15.6
5012	Automobiles and other motor vehicles	2 709 125	206 410	27 324	52.9	13	25.0	14.5
5013	Automotive parts and supplies	1 897 478	183 756	22 773	53.8	10	23.0	15.0
5014	Tires and tubes	1 762 167	271 103	23 897	51.6	7	17.1	22.5
502	Furniture and home furnishings	2 149 667	155 024	23 135	56.0	14	26.6	15.9
5021	Furniture	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	3 459 667	310 892	28 083	49.4	11	18.3	9.0
5031		5 045 750	332 687	32 835	46.7	15	21.1	9.7
5039		2 754 741	295 151	24 651	52.2	9	16.0	8.3
504	Sporting, recreational, photographic, and hobby goods, toys and suppliesSporting and recreational goods and suppliesToys and hobby goods and suppliesPhotographic equipment and supplies	1 385 529	208 442	20 062	42.9	7	22.4	19.2
5041		1 705 364	208 433	20 367	42.9	8	22.8	22.3
5042		(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043		(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	3 334 667	280 486	22 533	43.4	12	18.5	10.0
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	2 908 907	302 079	27 650	50.3	10	18.2	11.8
5063		3 246 000	342 887	29 468	51.5	9	16.7	13.3
5064		3 099 714	417 269	24 192	45.9	7	12.6	9.2
5065		2 235 471	206 538	25 821	49.5	11	25.3	9.4

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

110111	neaning of abbreviations and symbols, see introductory text. For	Sale		Annual				
SIC code	Type of operation and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses	Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
	Wholesale trade—Con.							
50	Durable goods—Con.							
507	Hardware, and plumbing and heating equipment and supplias	1 936 804 1 664 000	202 484 157 975	23 302 21 228	50.6 49.5	10 11	22.8 27.2	18.8
5072 5074	Hardware Plumbing and heating equipment and supplies (hydronics)	2 232 400	220 593	24 806	51.2	10	22.0	24.5 16.6
5075	Warm air heating and air conditioning equipment and supplies	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5 <b>0</b> 78	Refrigeration equipment and supplies  Machinery, equipment, and supplies	3 020 867 2 993 632	271 623	31 615	54.7	11	21.3	21.2
5081 5082 5083	Commércial machines and équipment Construction and mining machinery and equipment Farm and garden machinery and equipment	2 993 632 8 163 360 732 200	147 738 390 966 305 083	33 195 34 877	62.8 53.2 44.3	20 21	35.8 16.8 21.5	17.5 32.7 45.3
5084 5085	Industrial machinery and equipmentIndustrial supplies	2 904 510 1 650 320	416 096 284 538	29 083 30 955 29 621	50.6 41.8	2 7 6	14.7 24.9	11.3 15.0
5086 5087	Professional equipment and supplies Service establishment equipment and supplies	918 889 1 235 900	160 583 158 449	15 155 25 359	42.9 60.5	6 8	22.0 26.5	12.0 10.2
5088	Transportation equipment and supplies, except motor vehicles	776 333	258 778	24 852	38.9	3	24.7	23.8
509 5093	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones _	1 141 136 (D)	317 785 (D)	26 203 (D)	43.7 (D)	4 (D)	18.9 (D)	5.6 (D)
5094 5099	Jewelry, watches, diamonds and other precious stones _ Durable goods, n.e.c	2 762 800 (D)	727 053 (D)	21 105 (D)	38.4 (D)	(D)	7.6 (D)	(D) 3.2 (D)
51	Nondurable goods	6 003 817	547 885	27 371	47.4	11	10.5	8.1
511 5111	Paper and paper products	(D) (D)	(D)	(D) (D)	(D)	(D)	(D) (D)	(D) (D) 13.0
5112 5113	Stationery supplies	2 545 714 (D)	108 991 (D)	23 358 (D)	(D) 57.9 (D)	(D) 23 (D)	37.0 (D)	13.0 (D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134 5136	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	(D)	(D)	(D)	(D)	- (D)	(D)	
5137	women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514 5141		5 696 742	429 333	28 437	51.9	13	12.8	5.3
5142 5143	Groceries and related products Groceries, general line Frozen foods Dairy products	15 606 235 6 361 500 (D)	609 899 265 063 (D)	36 409 14 785	56.8 43.0	26 24	10.5 13.0	6.4
5144 5145	Poultry and poultry productsConfectionery	(D) (D)	(D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4.2 (D) (D) (D)
5146 5147	Fish and seafoods Meats and meat products	2 622 412 3 479 571	268 560 738 091	24 211 31 636	46.6 50.1	10	19.3	7.9
5148 5149	Fresh fruits and vegetables	2 939 571 3 811 929	738 091 209 969 360 588	20 082 28 399	48.3 51.0	14 11	8.5 19.8 15.4	2.8 4.5 3.6
515 5152 5153	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154 5159	Grain Livestock Farm-product raw materials, n.e.c.	-	-	-				=
516 5161	Chemicals and allied productsChemicals and allied products	4 050 950	(D) 389 514	(D) 24 466	(D) 41.2	(D)	(D) 15.2	(D) 9.8
517		4 050 950 7 929 820	389 514 1 892 102	24 466	41.2	10	15.2	9.8
5171 5172	Petroleum and petroleum products  Petroleum bulk stations and terminals  Petroleum and petroleum products, except bulk stations and terminale	9 388 414	2 607 893	28 710 28 933	28.7 23.7	4 4	5.3 4.7	9.4 9.9
518	Beer, wine and distilled alcoholic beverages	2 556 053 13 327 111	401 364 335 978	28 248	52.3	6	13.5	1.9
5181 5182	Wines and distilled alcoholic beverages	(D) (D)	(D) (D)	32 661 (D) (D)	67.4 (D) (D)	40 (D) (D)	14.4 (D) (D)	9.4 (D) (D)
519 5191	Miscellaneous nondurable goods  Farm supplies  Tobacco and tobacco products  Paints varnishes and experies	2 445 667	261 000	22 874	47.6	9	18.4	7.8
5194 5198 5199	Paints, varnishes, and supplies  Nondurable goods, n.e.c.	(D) (D) 2 493 333	(D) (D) 311 667	(D) (D) 29 792	(D) (D) 44.0	(D) (D)	(D) (D) 21.7	(D) (D) 3.1
		2 046 625	222 762	24 231	47.4	9	22.9	8.4
	Merchant wholesalers	2 968 938	266 264	25 767	51.0	11	19.0	13.3
5 <b>0</b> 501	Durable goods	2 239 838	226 447	25 226	50.0	10	22.3	18.7
5012 5013	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies	1 830 807 2 709 125	174 801 206 410	23 300 27 324	53.3 52.9	10 13	25.0 25.0	17.1
5014	Automotive parts and supplies Tires and tubes	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	14.5 (D) (D)
5021 5023	Furniture and home furnishings Furniture Home furnishings	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D)
503 5031	Lumber and other construction materials  Lumber, plywood and milwork  Construction materials nee	1 862 500 3 132 000	222 388 291 568	25 776 26 643	57.8	8	(D) 20.1	18.8
5039		(D) (D)	(D) (D)	(D) (D)	50.5 (D) (D)	11 (D) (D)	18.1 (D) (D)	8.5 (D) (D)
	See footnotes at end of table.			, , ,	(-, '	(0) 1	(0)	(0)

# Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

	neaning of abbreviations and symbols, see introductory text. Fo	Sa		Annual				
SIC	Type of operation and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses	Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
	Merchant wholesalers—Con.							
50	Durable goods—Con.							
504 5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and supplies Sporting and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplies	(D) 1 705 364 (D) (D)	(D) 208 433 (D) (D)	(D) 20 367 (D) (D)	(D) 42.9 (D) (D)	(D) 8 (D) (D)	(D) 22.8 (D) (D)	(D) 22.3 (D) (D)
505 5051 5052	Metals and minerals, except petroleum	3 334 667 (D) (D)	280 486 (D) (D)	22 533 (D) (D)	43.4 (D) (D)	12 (D) (D)	18.5 (D) (D)	10.0 (D) (D)
506 5063 5064 5065	Electrical goods	2 992 348 3 512 040 (D) (D)	279 772 323 989 (D) (D)	27 339 28 399 (D) (D)	50.0 51.1 (D) (D)	11 11 (D) (D)	19.5 17.2 (D) (D)	13.4 14.8 (D) (D)
507 5072	Hardware, and plumbing and heating equipment and supplies ————————————————————————————————————	2 050 667 (D)	200 298 (D)	23 460 (D)	50.7 (D)	10 (D)	23.1 (D)	19.3 (D)
5074 5075	Plumbing and heating equipment and supplies (hydronics)  Warm air heating and air conditioning equipment and	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Hardware Plumbing and heating equipment and supplies (hydronics) Warm air heating and air conditioning equipment and supplies Refrigeration equipment and supplies	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
508 5081	Machinery, equipment, and supplies Commercial machines and equipment	2 204 826 1 514 241	227 758 112 887	26 319 18 730	49.2 49.9	10 13	23.5 33.3	26.0 12.6
5082 5083 5084 5085	Machinery, equipment, and supplies  Commercial machines and equipment  Construction and mining machinery and equipment  Farm and garden machinery and equipment  Industrial machinery and equipment  Industrial supplies	(D) 732 200 1 174 290 (D)	(D) 305 083 168 532 (D)	(D) 29 083 24 486 (D)	(D) 44.3 45.4 (D)	(D) 2 7 (D)	(D) 21.5 32.0 (D)	12.6 (D) 45.3 15.7 (D)
5086 5087	Professional equipment and supplies Service establishment equipment and supplies	(D) 1 235 900	(D) 158 449	(D) 25 359	(D) 60.5	(D) 8	(D) 26.5	(D) 10.2
5088	Transportation equipment and supplies, except motor vehicles	776 333	258 778	24 852	38.9	3	24.7	23.8
509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones _ Durable goods, n.e.c	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)
51	Nondurable goods	4 539 629	327 467	26 <b>5</b> 98	52.5	14	15.5	7.5
511 5111 5112 5113	Paper and paper products	3 322 000 (D) (D) (D)	137 652 (D) (D) (D)	23 572 (D) (D) (D)	54.7 (D) (D) (D)	24 (D) (D) (D)	31.3 (D) (D) (D)	14.4 (D) (D) (D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134 5136 5137 5139	Apparel, piece goods, and notions	(D)	(D)	(D) (D)	(D)	(D)	(D)	(D)
514 5141	Groceries and related products	5 048 564 16 290 462	378 642 538 870	27 823 37 239	51.2 56.9	13 30	14.4 12.1	6.8 8.0
5142 5143 5144	Frozen foods Dairy products Poultry and poultry products	6 361 500 1 722 857	265 063 430 714	14 785 20 393	43.0 42.8	24 4 -	13.0 11.1	4.2 1.7
5145 5146	Poultry and poultry products Confectionery Fish and seafoods	(D)	(D)	(D)	(D)	(D) (D)	(D) (D)	(D)
5147 5148 5149	Meats and meat products  Fresh fruits and vegetables  Groceries and related products, n.e.c.	3 479 571 (D) (D)	738 091 (D) (D)	31 636 (D) (D)	(D) 50.1 (D) (D)	(D) (D) (D)	8.5 (D) (D)	(D) 2,8 (D) (D)
515 5152	Farm-product raw materials	(D)	(D)	(D)	(D) -	(D)	(D)	(D)
5153 5154 5159	Grain Livestock Farm-product raw materials, n.e.c	- (D)	(D)	- (D)	- (D)	- (D)	- (D)	- (D)
516 5161	Chemicals and allied products Chemicals and allied products	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
517 5171 5172	Petroleum and petroleum products Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations and terminals	3 554 156 (D)	490 228 (D) (D)	25 866 (D)	47.8 (D)	7 (D) (D)	11.0 (D) (D)	3.6 (D) (D)
518 5181 5182	Beer, wine and distilled alcoholic beverages Beer and ale Wines and distilled alcoholic beverages	13 327 111 (D) (D)	335 978 (D) (D)	32 661 (D) (D)	67.4 (D) (D)	40 (D) (D)	14.4 (D) (D)	9.4 (D) (D)
519 5191 5194 5198 5199	Miscellaneous nondurable goods	(D) (D) (D) (D)	(D) (D) (D) (D) 222 762	(D) (D) (D) (D) (D) 24 231	(D) (D) (D) (D) 47.4	(D) (D) (D) (D) 9	(D) (D) (D) (D) 22.9	(D) (D) (D) (D) 8.4

See footnotes at end of table.

# Table 3. Selected Ratios for the State: 1982-Con.

For machine of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A)

(FOI III	eening of abbrevietions and symbols, see introductory text. For	Sale		Annual	payroll	Empleyage.	Operating	End-of-1982
SIC	Type of operetion and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses	Employees per estab- lishment <sup>1</sup> (number)	expenses as percent of sales	inventories es percent of sales
	Manufacturers' sales branches and seles	8 256 848	886 641	39 360	48.5	9	9.2	11.4
50	Durable goods	5 981 409	370 679	42 425	62.2	16	18.4	14.3
501	Motor vehicles and automotive perts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502 503 504	Furniture end home furnishingsLumber end other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	toys and supplies Metels end minerels, except petroleum	-	-	-		-	-	
506 507	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508 509	supplies  Machinery, equipment, end supplies  Miscellaneous durable goods	(D) (D)	(D) (D)	(D) (D)	(D) (D) -	(D) (D)	(D) (D)	(D) (D)
51	Nondurable goods	9 729 191	1 986 742	32 826	30.2	5	5.5	10.3
511		(D)	(D)	(D)	(D)	(D)	(D)	(D)
512 513 514	Peper end paper products Drugs, drug propnetaries end druggists' sundries Apperel, piece goods, and notions Groceries and related products Ferm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515 516	Chemicals and allied products	(D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
517 518 519	Petroleum and petroleum products  Beer, wine and distilled alcoholic beverages  Miscellaneous nondurable goods	(D) (D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)
	Agents, brokers, and commission merchants	4 135 881	800 493	27 069	49.4	5	6.8	.8
50	Durable goods	2 305 591	539 606	26 043	50.8	4	9.5	1.2
501 502 503	Motor vehicles and automotive parts and supplies Fumiture and home furnishings Lumber and other construction materials	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
504 505	Sporting, recreational, photographic, and hobby goods, toys and supplies  Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506 507	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508 509	supplies	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
51	Nondurable goods	6 149 200	999 870	27 854	48.5	6	5.7	.7
511 512 513 514 515	Paper and paper products	(D) (D)	(D) (D)	(D) (D)	(D)	(D) (D)	(D) (D)	(D) (D)
516 517 518 519	Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	(D) (D) -	(D) (D)	(D) (D) - -	(D) (D) -	(D) (D) -	(D) (D) - -	(D) (D)

<sup>&</sup>lt;sup>1</sup>Based on number of employees for pay period including March 12.

# Table 4. Summary Statistics for the Standard Metropolitan Statistical Area: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

							Merchant v	vholesalers		Other op	erating types
SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	ANCHORAGE SMSA										
	Wholesale trade	413	1 885 672	153 437	5 377	332	1 214 606	114 223	4 382	81	671 066
50	Durable goods	310	938 753	99 634	3 527	255	668 738	70 008	2 813	55	270 015
501 502 503 504	Motor vehicles and automotive parts and supplies Furniture end home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby	42 13 25	100 031 (D) 107 067	11 373 (D) 9 091	502 (D) 327	39 11 21	84 857 20 638 (D)	10 665 2 859 (D)	480 120 (D)	3 2 4	15 174 (D) (D)
505	goods, toys and supplies	11 5	18 185 24 836	1 500 1 550	61 89	10	(D) 24 836	(D) 1 550	(D) 89	1	(D)

### Table 4. Summary Statistics for the Standard Metropolitan Statistical Area: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

							Merchant	wholesalers		Other op	erating types
SIC	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	ANCHORAGE SMSA Con.										
50	Durable goods—Con.										
506 507	Electrical goods Hardware, and plumbing and heating equipment	40	138 722	12 527	456	32	119 289	11 600	428	8	19 433
508	and supplies	32 127	64 118 440 006	7 409 51 630	322 1 593	29 95	(D) (D) (D)	(D) (D)	(D) (D) (D)	3 32	(D) (D) (D)
509	Miscellaneous durable goods	15	(D)	(D)	(D)	13	(D)	(D)	(D)	2	(D)
51	Nondurable goods	103	946 <b>9</b> 19	53 8 <b>0</b> 3	1 850	77	545 868	44 215	1 569	26	401 051
511 512	Paper and paper products	12	(D)	(D) (D) (D)	(D)	11	43 656	7 343 (D)	307 (D)	1	(D)
512 513 514	Paper and paper products Drugs, drug proprietaries and druggists' sundries Apparel, piece goods, and notions Groceries and related products	4 45	(D) (D) (D) 399 875	(D) 22 564	(D) (D) (D) 667	33	(D) (D) (D)	(D) (D)	(0)	2	(D) (D)
515	Farm-product raw materials	-	-			-	-	-	-	-	-
516 517	Chemicals and allied products Petroleum and petroleum products	10 12	59 659 271 916	3 800 4 182	163 143	7 5	(D) (D) 97 008	(D) (D)	(D) (D)	3 7	(D) (D)
518 519	Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	5 14	97 008 (D)	9 647 (D)	298 (D)	5 13	97 008 (D)	9 647 (D)	298 (D)	1	(D)

# Table 5. Summary Statistics for the Area Outside the Standard Metropolitan Statistical Area: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

							Merchant v	vholesalers		Other op	erating types
SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	Wholesale trade	293	851 656	52 <b>0</b> 83	2 038	220	424 248	44 370	1 773	73	427 408
50	Durable goods	-133	219 571	2 <b>7 00</b> 3	1 006	122	175 681	24 059	916	11	43 890
501 502 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby	18 2 14	19 499 (D) 27 860	3 245 (D) 3 097	117 (D) 107	18 2 10	19 499 (D) (D)	3 245 (D) (D)	117 (D) (D)	- - 4	- (D)
505	goods, toys and supplies Metals and minerals, except petroleum	6 4	5 369 5 176	767 861	52 18	5 4	(D) 5 176	(D) 861	(D) 18	1	(D)
506 507	Electrical goods	14	18 359	1 851	64	14	18 359	1 851	64	-	-
508 509	Hardware, and plumbing and heating equipment and supplies	14 54 7	24 975 106 771 (D)	2 844 12 010 (D)	118 420 (D)	13 49 7	(D) (D) (D)	(D) (D)	(D) (D) (D)	1 5 -	(D) (D)
51	Nondurable goods	160	632 085	25 080	1 032	98	248 567	20 311	857	62	383 518
511 512	Paper and paper products Drugs, drug proprietaries and druggists' sundries	7	(D)	(D)	(D)	4	6 174 -	1 190	55	3	(D)
513 514 515	Drugs, drug proprietaries and druggists' sundries Apparel, piece goods, and notions Groceries and related products Farm-product raw materials	48 1	129 922 (D)	12 527 (D)	567 (D)	45 1	(D) (D)	(D) (D)	(D) (D)	3	(D)
516 517 518 519	Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	10 77 4 13	21 360 433 838 22 936 (D)	1 289 6 527 2 013 (D)	45 230 59 (D)	4 27 4 13	(D) (D) 22 936 (D)	(D) (D) 2 013 (D)	(D) (D) 59 (D)	6 50 -	(D) (D)

# Table 6. Summary Statistics for Boroughs and Census Areas With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas

	and by A, see appoints ( )					Merchant v	vholesalers		Other op	erating types
SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	ANCHORAGE BOROUGH $\Delta$ (Coextensive with Anchorage, Alaska, SMSA; see table 4.)									

# Table 7. Summary Statistics for Places With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F]

						Merchant v	vholesalers	Other operating types		
SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- Ilsh- ments (number)	Sales (\$1,000)
	ANCHORAGE CITY (Coextensive with Anchorage, Alaska, SMSA; see table 4.)									

# Table 8. Summary Statistics for Boroughs and Census Areas and for Places With 2,500 Inhabitants or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

						Merchant v	vholesalers		Other op	erating types
Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
Alaska	706	2 737 328	205 520	7 415	5 <b>52</b>	1 638 854	158 593	6 <b>15</b> 5	154	1 098 474
Aleutian Islands Census Area Δ	5	(D)	(D)	(D)	3	492	85	4	2	(D)
Anchorage Borough Δ	413 413	1 885 672 1 885 672	153 437 153 437	5 377 5 377	332 332	1 214 606 1 214 606	114 223 114 223	4 382 4 382	81 81	671 066 671 066
Bethel Census Area Δ	8 4 4	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	6 3 3	1 210 (D) (D)	130 (D) (D)	5 (D) (D)	2 1 1	(D) (D) (D)
Bristol Bay Borough A	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Dillingham Census Area Δ	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Fairbanks North Star Borough Δ Fairbanks Balance of borough	95 93 2	299 821 (D) (D)	26 629 (D) (D)	892 (D) (D)	80 78 2	207 675 (D) (D)	22 883 (D) (D)	774 (D) (D)	15 15	92 146 92 146
Haines Borough Δ	4	4 156	529	34	3	(D)	(D)	(D)	1	(D)
Juneau Borough Δ	25 25	72 035 72 035	5 924 5 924	270 270	22 22	(D) (D)	(D) (D)	(D) (D)	3	(D) (D)
Kenai Peninsula Borough Δ Kenai Balance of borough	45 17 28	92 566 31 826 60 740	5 993 1 846 4 147	268 67 201	31 9 22	50 306 9 925 40 381	5 306 1 521 3 785	247 54 193	14 8 6	42 260 21 901 20 359
Ketchikan Gateway Borough Δ Ketchikan Balance of borough	18 17 1	43 866 (D) (D)	2 580 (D)	90 (D) (D)	15 14 1	23 161 (D) (D)	2 386 (D) (D)	84 (D) (D)	3	20 705 20 705
Kobuk Census Area Δ	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
Kodiak Island Borough Δ Kodiak Balance of borough	12 12	59 893 59 893	1 890 1 890	171 171	10 10	(D) (D)	(D) (D)	(D) (D)	2 2	(D) (D)
Matanuska-Susitna Borough Δ	21	32 991	1 966	79	17	(D)	(D)	(D)	4	- (D)

# Table 8. Summary Statistics for Boroughs and Census Areas and for Places With 2,500 Inhabitants or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

						Merchant wholesalers			Other op	erating types
Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
Alaska—Con.										
Nome Census Area Δ	2	(D)	(D)	(D)	-	-	-		2	(D)
North Slope Borough Δ	1	(D)	(D)	(D)	-	-	-	-	1	(D)
Prince of Wales-Outer Ketchikan Census Area Δ	1	(D)	(D)	(D)	-	•	-	-	1	(D)
Sitka Borough ΔSitka	8 8	21 369 21 369	575 575	26 26	6	(D) (D)	(D) (D)	(D) (D)	2 2	(D) (D)
Skagway-Yakutat-Angoon Census Area Δ	10	22 469	1 724	85	4	(D)	(D)	(D)	6	(D)
Southeast Fairbanks Census Area Δ	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
Valdez-Cordova Census Area Δ Valdez Balance of census area	10 3 7	27 281 (D) (D)	1 676 (D) (D)	43 (D) (D)	7 2 5	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	3 1 2	(D) (D) (D)
Wade Hampton Census Area Δ	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	
Wrangell-Petersburg Census Area Δ Petersburg Balance of census area	8 3 5	15 500 (D) (D)	133 (D) (D)	5 (D) (D)	3 2 1	1 687 (D) (D)	53 (D) (D)	1 (D) (D)	5 1 4	13 813 (D) (D)
Yukon-Koyukuk Census Area Δ	6	(D)	(D)	(D)	3	1 508	97	4	3	(D)

## Table 9. Boroughs and Census Areas Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

			Cumulat	tive				Cumula	tive
Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Alaska	(X)	<b>2 7</b> 37 3 <b>2</b> 8	2 737 328	100.0	Alaska—Con.				
Anchorage $\Delta$	1 2 3 4 5 61	1 885 672 299 821 92 566 72 035 59 893	1 885 672 2 185 493 2 278 059 2 350 094 2 409 987	79.8 83.2 85.9 88.0	Dillingham $\Delta$	11 12 (X) (X) (X) (X) (X) (X) (X) (X) (X) (X)	15 500 4 156 (D) (D) (D) (D) (D) (D) (D) (D)	2 573 463 2 577 619 (X) (X) (X) (X) (X) (X) (X) (X) (X) (X)	94.0 94.2 (X) (X) (X) (X) (X) (X) (X) (X) (X)
Matanuska-Susitna Δ Valdez-Cordova Δ Skagway-Yakutat-Angoon Δ Sitka Δ	7 8 9 10	32 991 27 281 22 469 21 369	2 486 844 2 514 125 2 536 594 2 557 963	90.8 91.8 92.7 93.4	Southeast Fairbanks $\Delta$	(X) (X) (X)	(D) (D) (D)	(X) (X) (X)	(X) (X) (X)

<sup>1</sup>Boroughs and census areas with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

			Cumulative					Cumulative	
Geographic area	Rank <sup>†</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Alaska Anchorage Juneau Kodiak Kenai Sitka Bethel	(X) 1 2 3 4 5 (X)	2 737 328 1 885 672 72 035 59 893 31 826 21 369 (D)	2 737 328 1 885 672 1 957 707 2 017 600 2 049 426 2 070 795 (X)	71.5 73.7 74.9 75.7		(X) (X) (X) (X)	(D) (D) (D) (D)	(X) (X) (X) (X)	(X) (X) (X) (X)

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# APPENDIX A. General Explanation

### CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

- 1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaries, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
- 2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

# COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual¹ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

Inventories—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

#### **EXPLANATION OF TERMS**

Establishments — An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

#### KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

- Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
- 2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
- 3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

# Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

# Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into-

- 1. New and used automobiles and motorcycles.
- 2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)— Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into-

- New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
- 2. New automotive parts, accessories, and equipment—jobbers (without machine shop).
- New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
- 4. New automotive parts, accessories and equipment—jobbers (with machine shop).
- 5. Used automotive parts, equipment, and supplies.
- 6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

### Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into-

- 1. Household and lawn furniture.
- 2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into-

- 1. China, glassware, and crockery.
- 2. Linens, domestics, curtains, etc.
- 3. Floor coverings.
- 4. Other home furnishings.

### Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into-

- 1. Lumber-without yard.
- 2. Lumber-with yard.
- 3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into-

- 1. Brick, stone, tile, sand, etc.
- 2. Flat glass and other construction glass.
- 3. Roofing, siding, and insulation materials.
- 4. Other construction materials.

# Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

### Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into-

- 1. Ferrous metals service centers and sales offices.
  - a. Ferrous metals service centers.
  - b. Ferrous metals sales offices.
- Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into-

- 1. Coal.
- 2. Other minerals and ores.

### Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065)— Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

# Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

### Machinery, equipment, and supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables\_into-

- 1. Office machines and equipment.
- 2. Restaurant and hotel equipment and supplies.
- 3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into-

- 1. Farm machinery and equipment-farm dealers.
- Farm machinery and equipment-wholesale distributors.
- 3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into-

- 1. Food-processing machinery, equipment, and parts.
- 2. General-purpose industrial machinery, equipment, and parts.
- 3. Metalworking machinery, equipment, and parts.
- 4. Materials handling equipment and parts.
- 5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
- 6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, eigar- and eigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into-

- 1. General-line industrial supplies.
- 2. Mechanical power transmission supplies.
- 3. Industrial valves and fittings.
- 4. Welding supplies.
- 5. Industrial containers and supplies.
- Other industrial supplies Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into-

- 1. Dental supplies.
- 2. Religious and school supplies.
- 3. Surgical, medical, and hospital supplies.
- 4. Optical and ophthalmic goods.
- Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into-

- 1. Beauty and barber equipment and supplies.
- 2. Custodial (janitors') equipment and supplies.
- 3. Laundry and dry-cleaning equipment and supplies.
- 4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into-

- 1. Aircraft and aeronautical equipment and supplies.
- 2. Marine machinery, equipment, and supplies.
- Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

### Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into-

1. Iron and steel scrap processors and dealers.

- a. Iron and steel scrap processors (using power processing equipment).
- b. Iron and steel scrap dealers (not using power processing equipment).
- 2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into-

- 1. Musical instruments and supplies.
- 2. Forest products, except lumber.
- 3. Other durable goods.

# Nondurable goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

### Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111) — Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

# Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into-

 General-line drugs—These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."

2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

### Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into-

- 1. Piece goods jobbers.
- 2. Piece goods converters.

Notions and other dry goods (SIC 5134)— Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

**Footwear (SIC 5139)**—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

#### Groceries and related products (SIC 514)

**Groceries**, **general line** (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into-

- 1. Voluntary group wholesalers.
- 2. Retail cooperative wholesalers.
- 3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-rozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen lairy products are classified in SIC 5143. Frozen poultry, ish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144) — Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148) — Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into-

- 1. Coffee, tea, and spices.
- Bread and baked goods.
- 3. Canned goods.
- 4. Food and beverage basic materials.
- 5. Other grocery specialties.

### Farm-product raw materials (SIC 515)

Cotton (SIC 5152)—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

**Livestock** (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into-

- 1. Hides, skins, and pelts.
- 2. Leaf tobacco.
- 3. Wool, wool tops, and mohair.
- 4. Other farm-product raw materials.

### Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into-

- 1. Chemicals and allied products, except plastics and gases.
- 2. Plastics materials and basic forms.
- 3. Industrial gases, except LP.

### Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into-

- 1. Petroleum bulk stations, except LP.
- 2. Petroleum bulk terminals, except LP.
- 3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

# Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into-

- 1. Wine and distilled spirits—licensed operation.
- 2. Wine and distilled spirits-State operated.

### Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into-

- 1. Farm supplies—farm dealers.
- 2. Farm supplies—wholesale distributors.

Tobacco and tobacco products (SIC 5194) — Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into-

- 1. Books, periodicals, newspapers.
- 2. Art goods.
- 3. Flowers and florists' supplies.
- 4. General merchandise.
- 5. Textile bags and bagging.
- 6. Specialty advertising (sale of merchandise).
- 7. Other nondurable goods.

#### TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers — Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers — Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters — Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

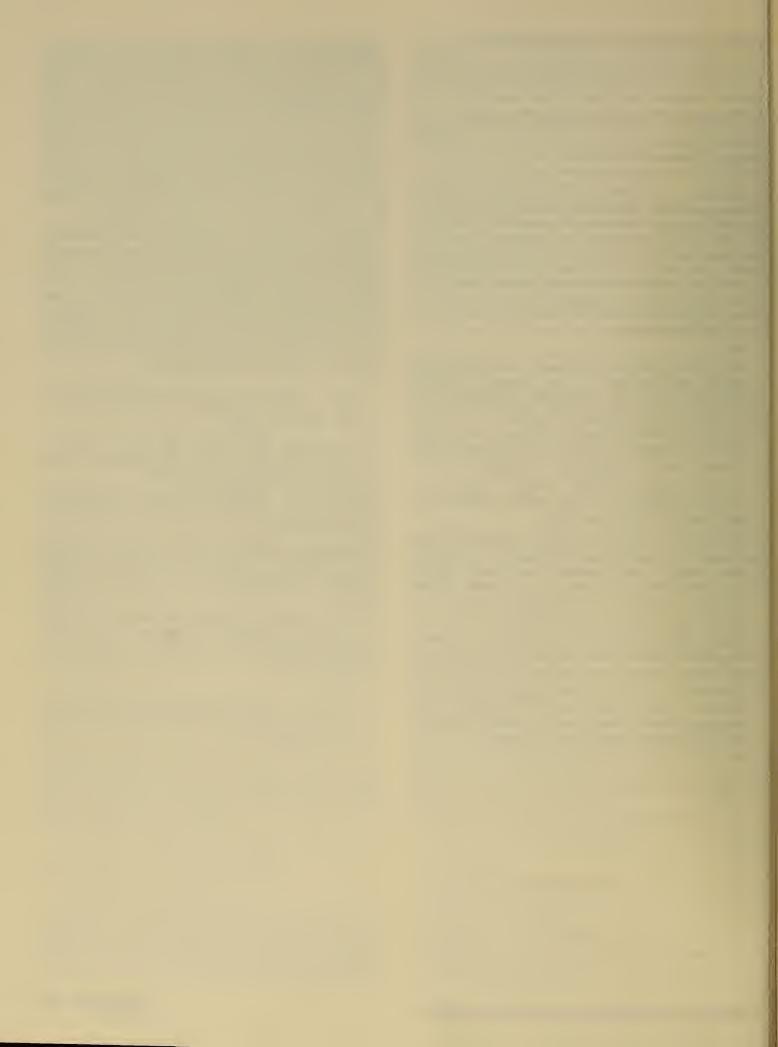
Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

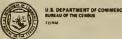
Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



# APPENDIX B. **General Questions**



#### 1982 CENSUS OF DISTRIBUTIVE TRADES

	1			D.M B APPROVAL NO. 060	7-03#7 6	EXPIRES 12/
MOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential, it may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies relatined in your files are immune from legal process.		In corresp please ref	pondence pertaining to this report, for to this Census File Number (CFN)	Employer Identification ( Number CB	EI) -\$001	
BUREAU OF THE CENSUS 1201 East Tenth Streel Jeffersonville, Indiana 47134					٦	
DUE DATE: FEBRUARY 1S. 1983						
M you cannot file by the due date, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).						
Note - s						
NOTO — Please read the accordanswering the questions	npanying instructions before	_				
		Plees	te correct errors in name, address, and Zii	code. ENTER street and n	umber If n	of shown.
Item 1 - EMPLOYER IDENTIFICATION NI Is the Employer Identification (EI) Number that used for this establishment on its late: Federal Tax Return, Treasury Form 941?	shown in the tabel the SAME as st 1982 Employer's Quarterly		HOW TO Value figures may be dollars or rounded to REPORT	thousands.	Mit- lions I	Thou- Dol sands lars
094 1 [ ] YES 2 [ ] ND - Enter current Et Number	(9 digits)	ПТ	FIGURES Example: If a figure is \$1,125,6 report either	28, PREFERREO	1	126
Item 2 - PHYSICAL LOCATION OF ESTA	BLISHMENT			Accepteble	Mil.	12S   628
Answer items a, b, c, and d  NOTE: P.O. boxee or rural routes are not p			a. Sales of merchandise and other of		010	1100. 1 001
a. [] Same as shown in mailting label. If	different, indicate change.		a. Sales of theretaintise and other o	peracting receipts	100 1	YES-Goto
CITY TOWN VILLAGE, ETC.	STATE ZIP CODE		b. Did this establishment self merch commission or brokerage basis?	landise on a	Mil.	NO - SKIP to e
b. Is this establishment physically located village, etc.?	d rnside the legal boundaries of the c	city, town,	c. Gross selling value of business of account of others (thickness in item	onducted for the	101	
095 1   YES 2   NO	3 No legal boundaries		d. Oollar volume of commissions or on transactions reported in item 6	c	102	į
c. Type of municipality where physically I 096 1 [ ] City, village, or borough			What percentage of the products sestablishment did your company (     common ownership or control) man	including firms under nufacture or mine in the	103	Percent
a. Name of county where physically locate	d		f. Old this establishment have trans other establishments within your	fers (Billings) to		YES-Goto NO - SKIP
Item 3 – OPERATIONAL STATUS  a. How many months during 1982 did this is actively operate this establishment?	Number of Number of OO2	ol months	g. Dollar volume of transfers (billing establishments within your compa NOT include in item 6a.)	gs) to other ny (DO	Mil.	Thou. Dol
b. Mark (X) the DNE box which best descri	ibes this establishment at the end of Figure.					YES
ooi i∐]In operation 2∐j Temporarily or seasonally ii	nactive Month Da		<ul> <li>Were 50% or more of the products establishment imported from a for</li> </ul>	eign country?		] NO
3 [ ] Ceased operation — Give da 4 [ ] Sold or leased to another operator — Give date at righ	r		ltem 7 - PAYROLL AND EMPLOYMI  a. Payrott in 1982, before deduction (1) Total ANNUAL payroll		030	Thou. Ool
AND enter name, etc., below			(2) FIRST QUARTER payroll b. Employment in 1982		031	l lumber
NUMBER AND STREET			Number of paid employees for the March 12, 1982. (Include both fu	pay period including	032	-
CITY	STATE ZIP CODE		Item 8 - EMPLOYMENT BY PRINCIP	AL ACTIVITY		
Item 4 - ORGANIZATIONAL STATUS  Mark (X) the ONE box which best describes	this establishment during 1982.		Report the approximate number of emplestablishment according to their principle pay period including March 12, 19  a. Setting	ipal activity during	130	lumber
oo3 i []] Individual proprietorship 2]   Partnership			<ul> <li>Sates support (including office as warehousing, drivers, maintenance)</li> </ul>		131	
3 Cooperative association (ta:			c. Central administrative and auxili d. Manulacturing	ary	132	
s     Government - Specify			e. Other - Specify f. TOTAL - Sum of times a through	e should equal Item 7b	134	
o   Corporation IDo not mark if of cooperative association.)	any form		Item 9 - OPERATING EXPENSES TOTAL 1982 operating expenses, inc		Mil. 7	Thou. Dol
9   Other - Specify		1001	Hem 10 - SALES BY CUSTOMER CL		Re	eport in e percents
Ilem 5 - INVENTORIES  a. Did you have inventories at the end	End of 1982 End of		Report the approximate percentage of (item 6a) to each of the customer class	your 1982 sates ses tisted.	140	- percanta
of the years specified?	2 NO, 2	NO,	a. To farmers (for larm use)		141	
	II "NO" for both years, SKIP to		b. To builders and contractors		142	
b. Report inventories at cost or market using generally accepted accounting	Mil. Thou. Dol. Mil. Tho	u. Dol.	c. Export sales		143	
methods. For inventories at LIFD cost use the sum of the LIFO amount plus the LIFO reserve when completing			d. To retailers and repair shops		144	
c. Amount of total on line b which was not subject to LIFO costing.	111 121	-	To wholesale establishments		145	
d. Amount of total on line b which was	112 122	-	f. To household consumers and radi		146	
subject to LIFO costing.	113	1	g. To industrial users (manufacturin	g and mining)	147	
(1) Amount of the LtFD reserve	114 124		h. To institutional, commercial, and	professional users	148	
(2) LtFO value of tine d			I. To governmental bodies (federal,	state, and local)		
NOTE: The sum of lines d(1) and d(2) shot lines c and d should equal line b.	and equal line d. The sum of		j. TOTAL — Sum of Ilnes a through			100%
PENALTY FOR FAILURE TO REPORT CONTINUE ON PAGE 2						

Item 11 – TYPE OF OPERATION  Mark (X) the OWE Dor which best describes the basis on which the major position of your bestness was conducted in 1982.  a. Nerchant (buying and selling on own account).  10	b. Does this company own or control any other company or companies?  98 1   YES	ROLLEO COMPANY NAME,
b. Manufacturers' sales branch or sales office	z NO El Number (9 digits	
c. Broker, agent, commission merchant	El Number (9 digits	Number
(1) Auction company	c. How many establishments were operated under the	070
(2) Broker (representing buyers or sellers)	El Number shown in the address label (or as correct in item 1) at the end of 1982?	ed
(3) Commission merchant	If more than one, provide the physical location addre	ess and other
(4) Manufacturers' agent	information indicated below for each establishment, same format in item 15 (or attach a separate sheet)	Continue with
d. Other type of operation – Specify		
	NAME, ADDRESS, AND ZIP CODE	1982 Mil. Thou. Dol.
		Sales
Item 12 - KINO OF BUSINESS	KIND OF BUSINESS DESCRIPTION	082
Mark (X) the ONE box which best describes the PRINCIPAL kind		Annual
of business of this establishment in 1982.	TYPE OF OPERATION	payroll
(Categories appropriate to individual form)	The by by charles	Cansus 089
(Catagories appropriate to mainteau romm)	NAME, ADDRESS, AND ZIP CODE	1982 Mil. Thou. Dol.
Item 13 - COMMODITY LINES		10e1
Report sales either in dollar figures (see example on page 1) or as percent		Sales
(in whole percents) of the total (see example below).	KIND-OF-BUSINESS DESCRIPTION	082
11 figure is 38.76% of Mit. Thou. Dol. Per-		Annual payroti
BEPDAT	TYPE OF OPERATION	Cansus 088
PERCENTS • Report whole percents - 39		089
Not acceptable 38.76	Hem 15 - REMARKS - Please use this space for any	
Commodity lives	in understanding your reported data.	explanations that may be essential
Commodity lines sus use Mil. Thou, Doi. Cent		
(Categories appropriate to individual form)		
(outogories appropriate to majoradar form)	Hem 16 - CERTIFICATION - This report is substanti	ally accurate and has been
Answer item 14 only if your Census File	prepared in accordance with instructions.	
NOTE Number (CFN), shown in the address label	erlod covered FRDM: Mo. Year	TO: Mo. Year
af this report form, begins with a zero.	this report ———	
Ilem 14 - OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION  J. Is this company  [ENTER OWNING OF CONTROLLING COMPANY NAME.]	ame of person to contact regarding this report - Print or	type
owned or controlled ADDRESS, AND ZIP CODE		
by another company?	Ares code Number	Extension
097 1 ☐ YES —→		10.
2 ND El Number (9 dipits)	gnature of authorized person	Date
Ci itamber (9 digits)		

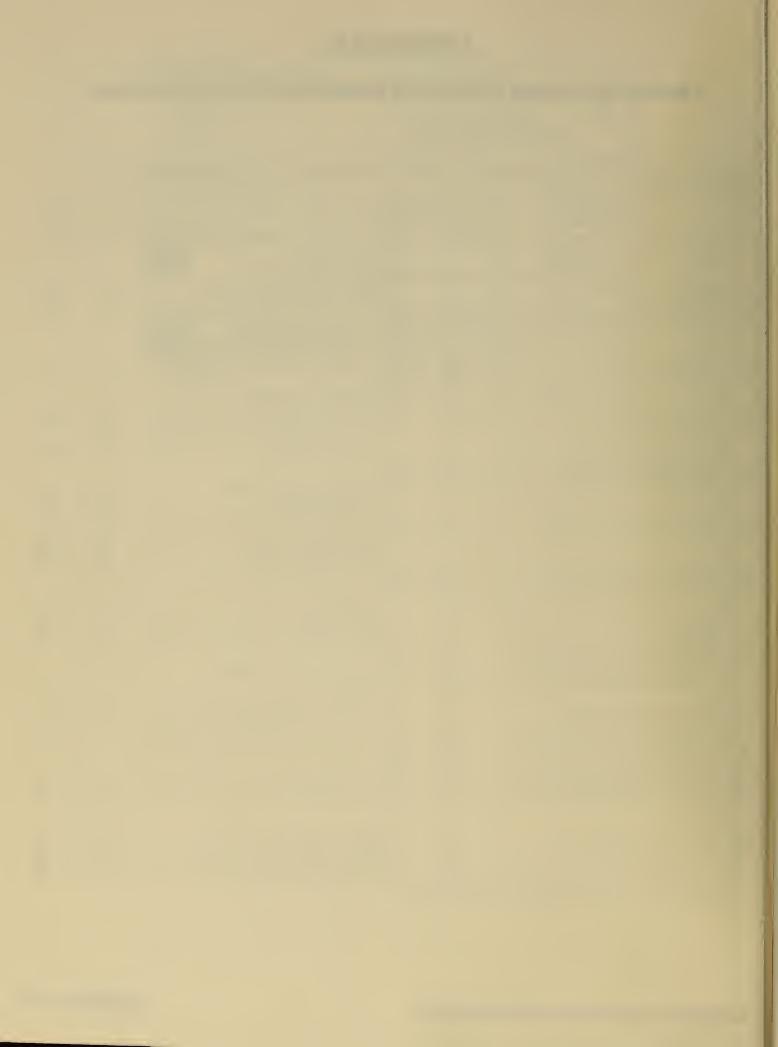
## APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC code	Title	Standard form CB-	Classifi- cation form CB-	SIC code	Title	Standard form CB-	Classifi- cation form CB-
	DURABLE GOODS				NONDURABLE GOODS		
501 5012 5013	Motor vehicles and automotive parts and supplies: Automobiles and other motor vehicles Automotive parts and supplies	5001 5001	5099 5099	511 5111 5112 5113	Paper and paper products: Printing and writing paper Stationery supplies Industrial and personal service paper	5101 5101 5101	5198 5198 5198
5014	Tires and tubes	5001	5099	512	Drugs, drug proprietaries and druggists'		
502 5021 5023	Furniture and home furnishings: Furniture	5002 5002	5097 5097	5122	sundries: Drugs, drug proprietaries, and druggists' sundries	5102	5198
503 5031 5039	Lumber and other construction materials: Lumber, plywood and millwork Construction materials, n.e.c	5003 5003	5097 5097	513 5133 5134 5136 5137	Apparel, piece goods, and notions: Piece goods Notions and other dry goods	5103 5103 5104	5198 5198 5198
504 5041 5042	Sporting, recreational, photographic, and hobby goods, toys and supplies: Sporting and recreational goods and supplies. Toys and hobby goods and supplies	5004 5004	5099 5099	5139	and accessories.	5104 5104	5198 5198
5043	Photographic equipment and supplies	5004	5099	514 5141 5142	Groceries and related products: Groceries, general line	5105 5106	5197 5197
505 5051 5052	Metals and minerals, except petroleum:  Metals service centers and offices  Coal and other minerals and ores	5005 5006	5099 5099	5143 5144 5145 5146 5147	Dairy products  Poultry and poultry products  Confectionery  Fish and seafoods  Meat and meat products	5106 5106 5106 5106 5106	5197 5197 5197 5197 5197
506 5063 5064 5065	Electrical goods:  Electrical apparatus and equipment  Electrical appliances, TV and radio sets  Electronic parts and equipment	5007 5007 5007	5097 5097 5097	5148 5149	Fresh fruits and vegetables	5106 5106	5197 5197
507 5072 5074	Hardware, and plumbing and heating equipment and supplies: Hardware	5008 5008	5097 5097	515 5152 5153 5154 5159	Farm-product raw materials: Cotton Grain. Livestock. Farm-product raw materials, n.e.c.	5107 5107 5107 5107	5199 5199 5199 5199
5075	Warm air heating and air conditioning equipment and supplies Refrigeration equipment and supplies	5008 5008	5097 5097	516 5161	Chemicals and allied products: Chemicals and allied products	5108	5198
508 5081 5082	Machinery, equipment, and supplies: Commercial machines and equipment Construction and mining machinery and	5009	5098	517 5171 5172	Petroleum and petroleum products: Petroleum bulk stations and terminals Petroleum and petroleum products whole-	5109	1 <sub>NA</sub>
5083 5084	equipment  Farm and garden machinery and equipment  Industrial machinery and equipment	5010 5010 5011	5098 5098 5098		salers, except bulk stations and terminals	5109	5198
5085 5086 5087 5088	Industrial supplies. Professional equipment and supplies Service establishment equipment and supplies. Transportation equipment and supplies, except motor vehicles	5012 5013 5014 5015	5098 5098 5098 5098	518 5181 5182	Beer, wine and distilled alcoholic beverages: Beer and ale Wines and distilled alcoholic beverages	5110 5110	5199 5199
509 5093 5094	Miscellaneous durable goods: Scrap and waste materials Jewelry, watches, diamonds and other precious stones	5016 5017	5099 5099	519 5191 5194 5198	Miscellaneous nondurable goods: Farm supplies	5111 5112 5113	5198 5198 5198 5198
5094	Jewelry, watches, diamonds and other			5194	Tobacco and tobacco products	5112	

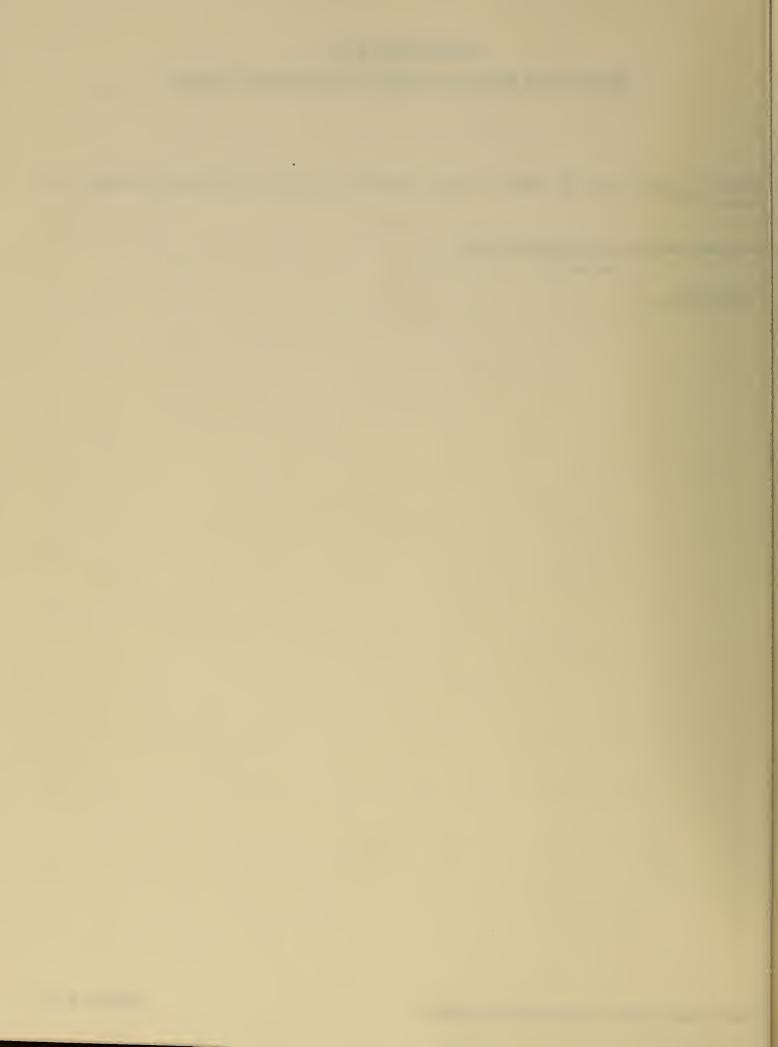
 $<sup>^{1}\</sup>mbox{Petroleum}$  bulk stations and terminals were all sent form CB-5109.



# APPENDIX D. Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Metropolita	n Statistical Areas					
SMSA and definition						
Anchorage, Alaska Anchorage Borough, Alaska						



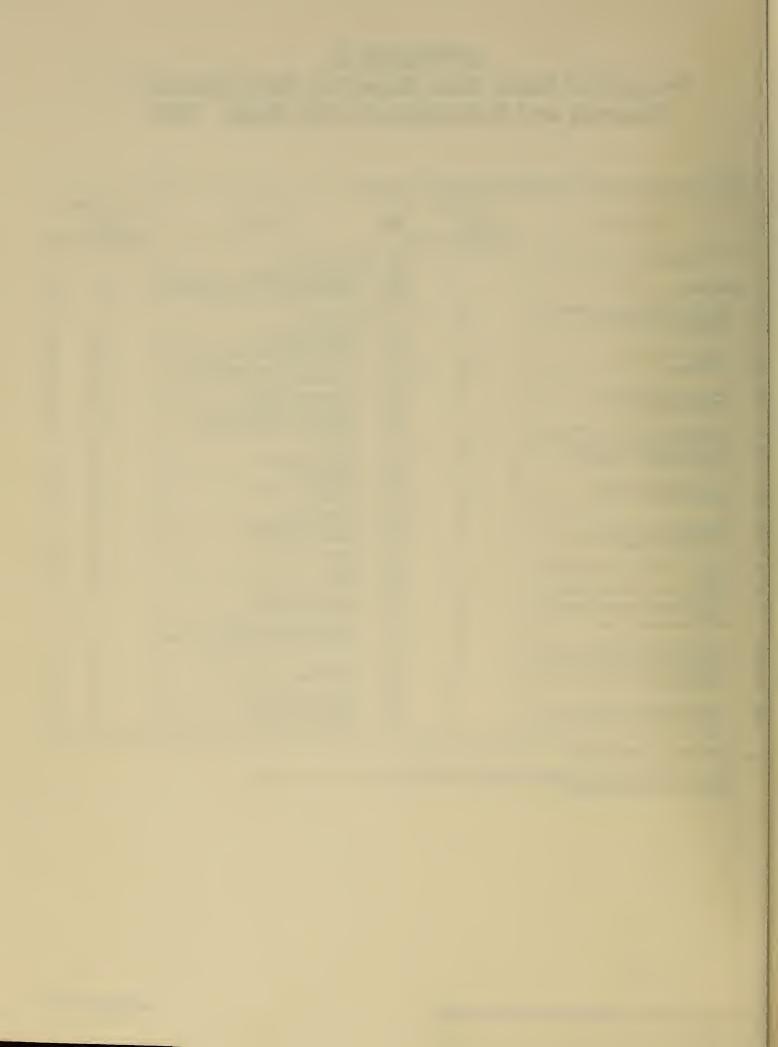
## APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

(For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text)

(For meaning of abbreviations and symbols, and to more mornination		Percent of sales—				Percent of sales—	
SIC code	Kind of business	From administrative records1	Estimated <sup>2</sup>	SIC	Kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	Wholesale trade	0	1	5 <b>0</b>	Durable goods—Con.		
50	Durable goods		1	509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones _ Durable goods, n.e.c	(D)	1 (D) 0 (D)
501 5012 5013	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles	0	0	51	Nondurable goods	o	1
5014	Automotive parts and supplies	Ō	1	511 5111 5112	Paper and paper products Printing and writing paper Stationery supplies	000	(D) (D)
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	99	(D)	5113 512	Stationery supplies		(D)
			(5)	5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries		(8)
503 5031 5039	Lumber and other construction materials Lumber, plywood and millwork Construction materials, n.e.c	0	0 2	513 5133 5134 5136	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	(D) 0 (D)	(D) 0 (D)
504	Sporting, recreational, photographic, and hobby goods,	1	0	5137	Women's, children's and infants' clothing and accessories	(D)	(D)
5041 5042 5043	toys and supplies Sporting and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplies	(D) (D)	(D) (D)	5139 514 5141	Footwear	Ó	) ó 1 0
505 5051 5052	Metals and minerals, except petroleum Metals service centers and offices Coal and other minerals and ores	o (D) (D)	1 (D) (D)	5142 5143 5144 5145	Groceries, general line	(D) (D)	(D) (D) (D)
506 5063 5064 5065	Electrical goods  Electrical apparatus and equipment  Electrical appliances, television and radio sets  Electronic parts and equipment	0 0 0	0 0 1 0	5146 5147 5148 5149	Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.		5 0 1 0
507	Hardware, and plumbing and heating equipment and supplies	0	0	515 5152 5153	Farm-product raw materials Cotton Grain	0	(D) 0 0
5072 5074	HardwarePlumbing and heating equipment and supplies	Ó	Ó	5154 5159	LivestockFarm-product raw materials, n.e.c	0 (D)	0 (D)
5075	(hydronics) Warm air heating and air conditioning equipment and supplies	(D)	(D)	516 5161	Chemicals and allied productsChemicals and allied products	1	4 4
5078	Refrigeration equipment and supplies	(D) (D)	(D) (D)	517 5171	Petroleum and petroleum products Petroleum bulk stations and terminals	0	0
508 5081	Machinery, equipment, and suppliesCommercial machines and equipment	0	1	5172	Petroleum and petroleum products, except bulk stations and terminals	2	1
5082 5083 5084 5085	Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies	0	2 0 1 0	518 5181 5182	Beer, wine and distilled alcoholic beverages Beer and ale Wines and distilled alcoholic beverages	000	o (D) (D)
5086 5087 5088	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor vehicles	* 0 1 0	1 1 0	519 5191 5194 5198 5199	Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.	(D) (D) 1	(D) (D) 4 2

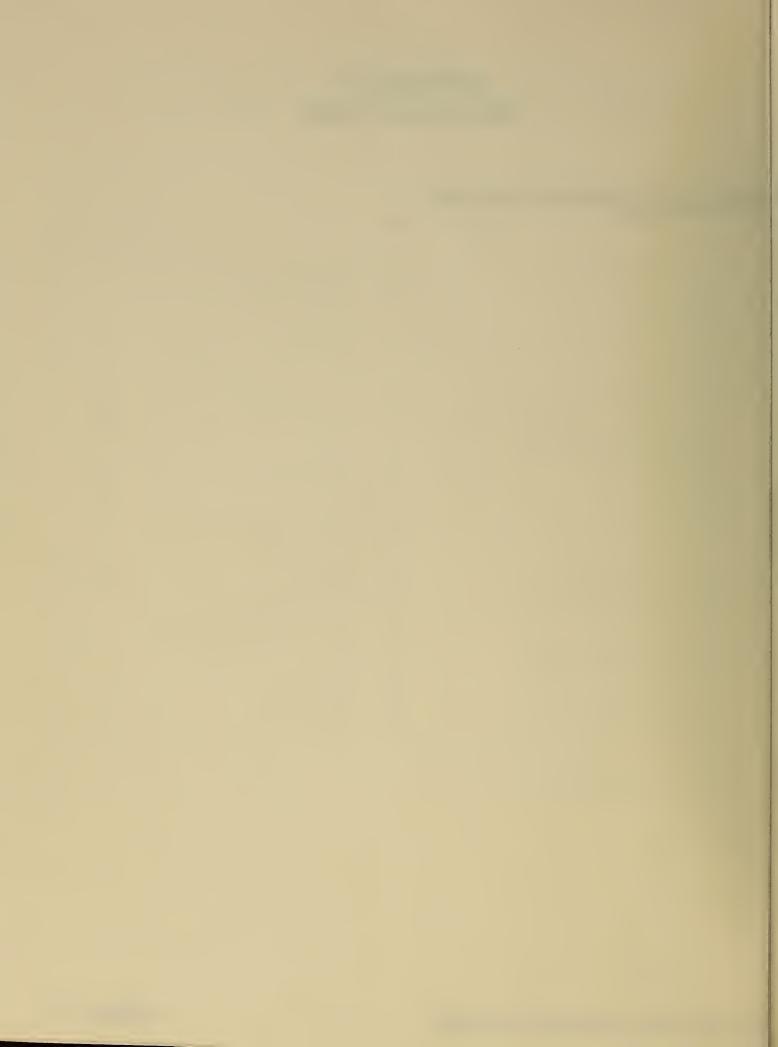
Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies. ²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages. ³Calculated only for establishments with payroll.



# APPENDIX F. Geographic Notes

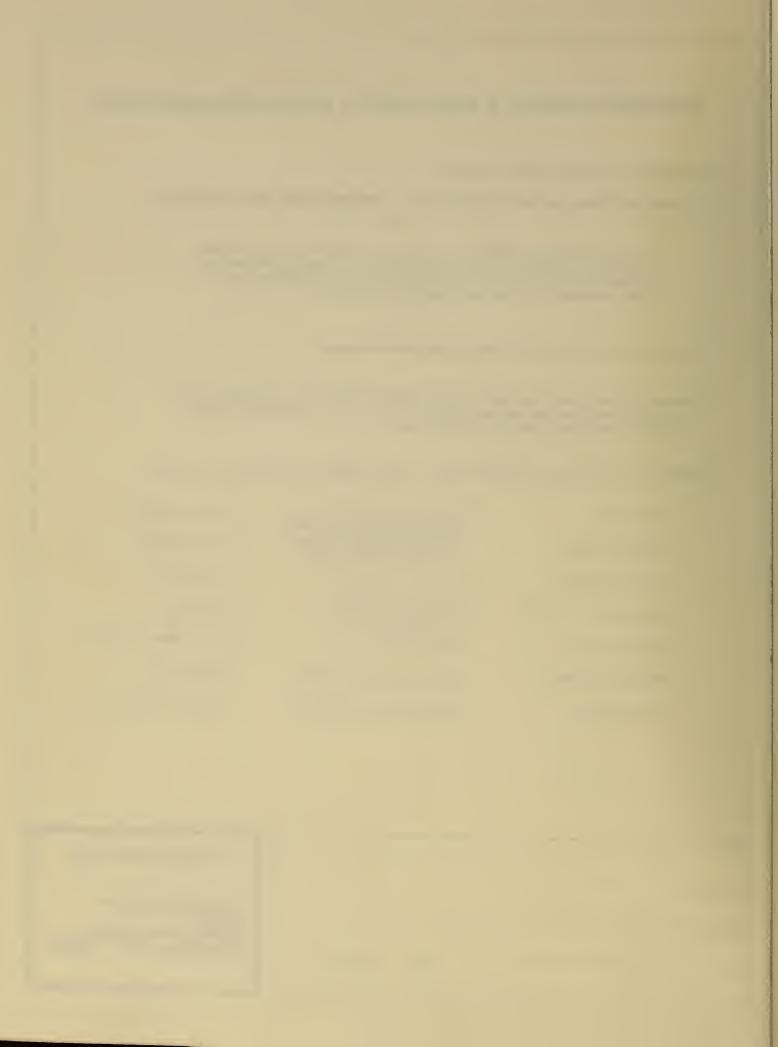
Alaska county equivalents are called boroughs and census areas. The census areas have been developed cooperatively by the State of Alaska and the Bureau of the Census for statistical purposes.

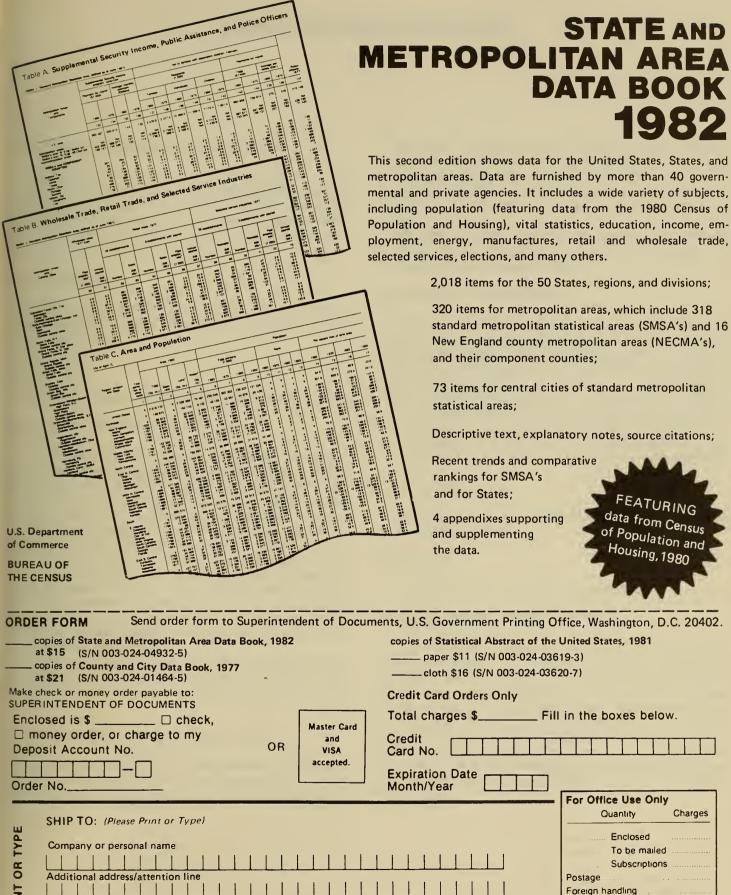


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### **PUBLICATION PROGRAM**

#### 1982 CENSUS OF CONSTRUCTION INDUSTRIES

Publications of the 1982 Census of Construction Industries, containing data on construction establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

#### **Preliminary Reports**

Preliminary data from the 1982 census have been issued in 27 industry reports and 1 summary report. These reports are superseded by more detailed final reports.

#### **Final Reports**

Final detailed statistics are issued in separate paperbound reports.

#### Industry series - 28 reports (CC82-I-1 to -28)

Industry series — 27 reports (CC82-I-1 to -27). These reports present data for establishments with payroll and are published for each of the 27 industries included in the census. Each industry report presents 1982 data by State and for the United States on number of construction establishments; receipts; employment; hours worked; payrolls; payments to subcontractors; payments for materials, components, and supplies; payments for power and fuels; payments for selected purchased services; payments for the rental of machinery, equipment, and structures; value added; capital expenditures during the year; and depreciable assets. Limited data for 1977, 1972, and 1967 are also shown. In addition, more detailed data are shown at the U.S. level on construction receipts by type of structure (single-family houses, streets, roads, etc.). Selected data also are provided for establishments classified by their employment size and receipts size.

U.S. Summary — 1 report (CC82-I-28). This report summarizes the data for establishments with payroll presented in the 27 individual industry reports and presents limited data for establishments with no payroll.

#### Geographic area series - 10 reports (CC82-A-1 to -10)

Division reports (CC82-A-1 to -9). These reports are published for States grouped according to the nine census geographic divisions. Much of the geographic area series data are the same as presented in the

industry series, except here they are organized by State rather than by industry. Similar data also are presented for selected SMSA's. Data are provided for establishments classified by their employment size and receipts size. Data for establishments with no payroll as well as comparative 1977, 1972, and 1967 figures, on a limited basis, also are shown.

U.S. Summary by State (CC82-A-10). This report summarizes the data, as presented in the nine individual geographic division reports, for establishments with and without payroll.

#### Special series - 1 report (CC82-SP-1)

Legal form of organization and type of operation (CC82-SP-1)—This report presents limited data (number of establishments, number of proprietors and working partners, total employment, and total receipts) for construction establishments without payroll, for construction establishments with payroll, and for the aggregate, classified by industry and by legal form of organization. It also contains selected statistics (number of establishments, employment, payrolls, receipts, payments to subcontractors, net construction receipts, and value added) for construction establishments with payroll, classified by industry and by type of operation (multiunit or single-unit) and by legal form of organization.

#### Final Report Volume

Final paperbound reports subsequently are assembled and reissued in two clothbound volumes.

#### Microfiche

All published data also are available on microfiche.

#### OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, wholesale trade, service industries, manufactures, enterprise statistics, minority-owned businesses, women-owned businesses, and transportation also are issued as part of the 1982 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Mariana Islands. All published reports and microfiche are sold by the Superintendent of Documents, U.S. Government Printing Office. Appropriate announcements and order forms describing these products are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

